#### Prospectus Supplement No. 5 (To Prospectus dated June 20, 2023)

# KORE GROUP HOLDINGS, INC.

This prospectus supplement updates, amends and supplements the prospectus dated June 20, 2023 (the "*Prospectus*"), which forms a part of our Registration Statement on Form S-1 (Registration No. 333-272513). Capitalized terms used in this prospectus supplement and not otherwise defined herein have the meanings specified in the Prospectus.

This prospectus supplement is being filed to update, amend and supplement the information included in the Prospectus with the information contained in our Amendment No. 1 on Form 10-Q/A filed with the SEC on November 19, 2024, which is set forth below.

This prospectus supplement is not complete without the Prospectus. This prospectus supplement should be read in conjunction with the Prospectus, which is to be delivered with this prospectus supplement, and is qualified by reference thereto, except to the extent that the information in this prospectus supplement updates or supersedes the information contained in the Prospectus. Please keep this prospectus supplement with your Prospectus for future reference.

KORE Group Holdings, Inc.'s shares of common stock trade on the New York Stock Exchange (the "NYSE") under the ticker symbol "KORE". On November 18, 2024, the closing price of our common stock was \$1.97.

INVESTING IN OUR SECURITIES INVOLVES CERTAIN RISKS. SEE "RISK FACTORS" BEGINNING ON PAGE 5 OF THE PROSPECTUS AS SUPPLEMENTED BY THE "RISK FACTORS" APPEARING ON PAGE 37 OF THE ATTACHED AMENDMENT NO.1 ON FORM 10-Q/A.

Neither the Securities and Exchange Commission nor any state securities commission has approved or disapproved of these securities or determined if the Prospectus or this prospectus supplement is truthful or complete. Any representation to the contrary is a criminal offense.

The date of this prospectus supplement is November 19, 2024

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

# **FORM 10-Q/A**

(Amendment No. 1)

(Mark One)

Z QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2024

OR 13 OR 15(d) OF T

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Commission file number 001-40856

# **KORE Group Holdings, Inc.**

(Exact name of registrant as specified in its charter)

86-3078783 (I.R.S. Employer Identification No.)

> 30346 (Zip code)

877-710-5673

Registrant's telephone number, including area code

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common stock, \$0.0001 par value per share	KORE	New York Stock Exchange

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports); and (2) has been subject to such filing requirements for the past 90 days. Yes  $\boxtimes$  No  $\square$ 

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit such files). Yes 🖾 No 🗆

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, a smaller reporting company or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer," "smaller reporting company" and "emerging growth company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer		Accelerated filer	
Non-accelerated filer	X	Smaller reporting company	X
		Emerging growth company	X

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act). Yes 🗖 No 🗵

Delaware (State of incorporation)

3 Ravinia Drive, Suite 500, Atlanta, GA

(Address of principal executive office)

П

As of August 12, 2024, there were 17,092,784 shares of the registrant's common stock, par value \$0.0001 per share, outstanding.

#### EXPLANATORY NOTE

KORE Group Holdings, Inc. (the "Company") is filing this Amendment No. 1 on Form 10-Q/A (the "Amended Form 10-Q") to amend and restate certain items in the Company's Quarterly Report on Form 10-Q for the quarter ended June 30, 2024, which was originally filed with the Securities and Exchange Commission (the "SEC") on August 14, 2024 (the "Original Form 10-Q").

# Restatement Background

As previously disclosed in Item 4.02 the Company's Current Report on Form 8-K filed with the SEC on November 12, 2024, subsequent to the filing of the Original Form 10-Q, the Company identified an error related to the calculation of the goodwill impairment which was reflected in the Company's Unaudited Condensed Consolidated Financial Statements as of and for the three and six month periods ended June 30, 2024 (the "Affected Period"). As a result of this calculation error in the second quarter of 2024, "Operating loss" for the three and six month periods ended June 30, 2024 was understated by \$17.7 million in the Company's Unaudited Condensed Consolidated Statements of Operations, and at the same time, "Goodwill" as of June 30, 2024 was overstated by the same amount in the Company's Unaudited Condensed Consolidated Balance Sheet for the Affected Period included within the Original Form 10-Q (together, these adjustments are referred to as the "Restatement Adjustments").

Additionally, as of and for the three and six months ended June 30, 2024, the Company identified other immaterial errors that have also been corrected with this filing (together, referred to as the "Immaterial Error Corrections". The primary immaterial error that the Company identified was an error related to goodwill impairment and deferred taxes recorded at the goodwill impairment dates of the third quarter of 2023 and at year-end 2022. This accounting error occurred due to the need for a "simultaneous equation" that was required to be performed to accurately reflect the fact that the goodwill impairment occurred when the Company had tax deductible goodwill. In such cases, a simultaneous equation must be performed in order to properly reflect the balances of the remaining goodwill, deferred taxes, and impairment expense, to avoid increasing the value of the Company higher than the fair value used in the impairment calculation, as impairment expense decreases a deferred tax is a deferred taxe consolidated financial statements for 2023, and the annual consolidated financial statements for 2024, the condensed consolidated quarter of 2024, the condensed consolidated financial statements for 2023, and the annual consolidated financial statements for 2022, and concluded the error was not material. As a result, in the second quarter of 2024, the Company recorded an out of period adjustment to record an additional goodwill impairment of \$2.8 million as of and for the period ended June 30, 2024, as a net result of additional goodwill impairment from prior periods increased by the deferred income tax effect.

On November 11, 2024 (the "Determination Date"), the Company's management, in consultation with the Audit Committee of the Board of Directors of the Company (the "Audit Committee"), and in consultation with the Company's independent registered public accounting firm, BDO USA, P.C., concluded that the Company's previously issued Unaudited Condensed Consolidated Financial Statements for the Affected Period, as filed within the Original Form 10-Q, should no longer be relied upon. Accordingly, the Company concluded as of the Determination Date that such statements should be restated to correct the error in the calculation of the goodwill impairment as described in the preceding paragraph and the other identified immaterial errors.

The calculation errors in the Unaudited Condensed Consolidated Financial Statements as of and for the three and six months ended June 30, 2024 do not impact "Revenue," "Cost of revenue," management incentive compensation, or any disclosed non-GAAP metrics, including Adjusted EBITDA.

#### Items Amended in this Filing

The Company is filing this Amended Form 10-Q for the quarter ended June 30, 2024 to amend and restate the following items included in the Original Form 10-Q:

Part I - Item 1. Financial Statements (Unaudited);

- Part I Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations;
- Part I Item 4. Controls and Procedures;
- Part II Item 1A. Risk Factors; and
- Part II Item 6. Exhibits.

In addition, the Company has corrected the number of shares of common stock, par value \$0.0001 per share ("common stock"), outstanding as of August 12, 2024, on the cover page of this Amended Form 10-Q in order to exclude 1,000,000 treasury shares that were erroneously included in the number of shares of common stock outstanding on the cover page of the Original Form 10-Q.

Finally, the Company has included in this Amended Form 10-Q updated certifications executed by the Company's principal executive officer and principal financial officer as of the date of this Amended Form 10-Q as required by Sections 302 and 906 of the Sarbanes-Oxley Act of 2002. The updated certifications are included hereto as Exhibits 31.1, 31.2, 32.1, and 32.2.

Pursuant to Rule 12b-15, this Amended Form 10-Q sets forth the complete text of each item listed above, as amended. Except for such items, this Amended Form 10-Q does not amend, update or change any other items or disclosures in the Original Form 10-Q and continues to describe the conditions as of the date of the Original Form 10-Q. As such, except as set forth herein, we have not updated or modified the disclosures contained in the Original Form 10-Q to reflect any events that have occurred after the Original Form 10-Q.

# TABLE OF CONTENTS

Page

# Part I - Financial Information

Image: Condensed Consolidated Statements of Comprehensive Loss 6   Condensed Consolidated Statements of Change in Nockholders' Equity 7   Condensed Consolidated Statements of Change in Nockholders' Equity 8   Condensed Consolidated Statements of Change in Nockholders' Equity 9   Notes 1: Condensed Consolidated Statements 100   Notes 1: Condensed Consolidated Statements 100   Note 1: Condensed Consolidated Statements 100   Note 1: Condensed Consolidated Statements 100   Note 1: Condensed Consolidated Financial Statements 100   Note 5: Condensed Consolidated Financial Statement Details 15   Note 5: Condensed Consolidated Financial Statement Details 15   Note 5: Condensed Consolidated Financial Statement Details 16   Note 5: Condensed Consolidated Financial Statement Details 16   Note 5: Condensed Consolidated Financial Statement Details 16   Note 5: Stock-based Commensation 17   Note 5: Stock-based Commensation 10   Note 1: Comminuents and Contingencies 12   Note 1: Comminuents and Contingencies 13	Item 1.	Financial Statements (Unaudited)	6
Condensed Consolidated Statements of Changes in Stockholders' Equity8Condensed Consolidated Statements of Cash Flows9Note Condensed Consolidated Financial Statements00Note 1 - Summary of Significant Accounting Policies00Note 2 - Revenue Recognition13Note 3 - Accounts Receivable14Note 5 - Condensed Consolidated Financial Statement Details15Note 5 - Condensed Consolidated Financial Statement Details16Note 5 - Condensed Consolidated Financial Statement Details16Note 6 - Derivatives16Note 7 - Fair Value Measurements17Note 8 - Stock-based Compensation19Note 1 - Commitments and Contingencies20Note 1 - Commitments and Contingencies20Note 1 - States of Party Transactions20Note 1 - Subsequent Events23Item 2,Mangement's Discussion and Analysis of Financial Condition and Results of Operations24Item 3,Quantitative Disclosures About Market Risk36Item 4,Leal Proceedings37Item 4,Leal Proceedings37Item 4,Leal Proceedings37Item 4,Leal Proceedings37Item 4,Mine Safety Disclosures About Market Risk38Item 4,Leal Proceedings37Item 4,Leal Proceedings37Item 4,Leal Proceedings37Item 4,Leal Proceedings38Item 4,Leal Proceedings38Item 4,Leal Proceedings38 <td></td> <td>Condensed Consolidated Balance Sheets</td> <td>6</td>		Condensed Consolidated Balance Sheets	6
Condensed Consolidated Statements of Cash Flows9Note to the Condensed Consolidated Financial Statements10Note 1 - Summary of Significant Accounting Policies13Note 2 - Revenue Recognition13Note 3 - Accounts Receivable14Note 4 - Goodwill15Note 5 - Condensed Consolidated Financial Statement Details16Note 7 - Fair Value Measurements16Note 7 - Fair Value Measurements17Note 9 - Note 9 - Note 8 - Stock-based Compensation19Note 0 - Net 1 - Commitments and Contingencies20Note 1 - Commitments and Contingencies20Note 1 - Susceptert Ivents23Item 2,Mangement's Disciston and Analysis of Financial Condition and Results of Operations24Item 3,Quantiative and Qualitative Discistors About Market Risk36Part II - Other Ivents3737Item 4,Icals Proceedings37Item 1,Legal Proceedings37Item 1,Legal Proceedings38Item 4,Mine Safety Disclostors About Market Risk37Item 1,Legal Proceedings37Item 1,Legal Proceedings38Item 4,Mine Safety Disclostors and Use of Proceeds38Item 4,Mine Safety Disclostores and Use of Proceeds38Item 5,Other Information38Item 4,Mine Safety Disclostores38Item 4,Mine Safety Disclostores38Item 4,Mine Safety Disclostores38Item 4, <td></td> <td>Condensed Consolidated Statements of Operations and Comprehensive Loss</td> <td>7</td>		Condensed Consolidated Statements of Operations and Comprehensive Loss	7
Notes to the Condensed Consolidated Financial Statements 10   Note 1 - Summary of Significant Accounting Policies 10   Note 2 - Revenue Recognition 13   Note 2 - Revenue Recognition 14   Note 4 - Goodwill 15   Note 5 - Condensed Consolidated Financial Statement Details 15   Note 6 - Derivatives 16   Note 7 - Fair Value Measurements 17   Note 1 - Commitments and Contingencies 19   Note 1 - Commitments and Contingencies 20   Note 1 - Commitments and Contingencies 23   Note 1 - Commitments and Contingencies 23   Item 2, Maagement's Discussion of Analysis of Financial Condition and Results of Operations 24   Item 3, Quantitative Disclosures About Market Risk 36   Item 4, Legal Proceedings 37   Item 4, Legal Proceedings 37   Item 1, Legal Proceedings 37   Item 2, Nate Cacceedings 37   Item 1, Legal Proceedings 37   Item 4, Mine Safety Disclosure		Condensed Consolidated Statements of Changes in Stockholders' Equity	8
Note 1 - Summary of Significant Accounting Policies10Note 2 - Revenue Recognition13Note 3 - Accounts Receivable14Note 3 - Accounts Receivable14Note 3 - Accounts Receivable15Note 5 - Condensed Consolidated Financial Statement Details15Note 5 - Condensed Consolidated Financial Statement Details16Note 7 - Fair Value Measurements17Note 5 - Note 5 - Sock-based Compensation19Note 9 - Net Loss Per Share20Note 1 - Commitments and Contingencies20Note 1 - Commitments and Condition and Results of Operations24Item 2,Management's Disclosures About Market Risk36Item 4,Controls and Procedures37Item 1,Legal Proceedings37Item 1,Legal Proceedings37Item 2,Nersiter G Sales of Equity Securities and Use of Proceeds38Item 3,Other Information38Item 4,Nine Salety Disclosures38Item 4,Nine Salety Disclosures38Item 4,Nine		Condensed Consolidated Statements of Cash Flows	9
Note 2 - Revenue Recognition13Note 3 - Accounts Receivable14Note 3 - Accounts Receivable14Note 4 - Goodwill15Note 5 - Condensed Consolidated Financial Statement Details15Note 5 - Condensed Consolidated Financial Statement Details16Note 5 - Condensed Consolidated Financial Statement Details16Note 5 - Condensed Consolidated Financial Statement Details16Note 5 - Condensed Consolidated Financial Statement Details17Note 6 - Derivatives16Note 7 - Fair Value Measurements17Note 8 - Stock-based Compensation19Note 10 - Related Party Transactions20Note 11 - Commitments and Contingencies22Note 11 - Commitments and Contingencies23Item 2,Maagement's Discussion and Analysis of Financial Condition and Results of Operations24Item 3,Quantitative and Qualitative Disclosures About Market Risk36Item 4,Controls and Procedures37Item 1A,Isis Factors37Item 1A,Isis Factors37Item 1A,Isis Factors37Item 1A,Isis Factors37Item 1A,Isis Factors37Item 1A,Isis Factors38Item 3,Other Information38Item 3,Other Information38Item 1A,Isis Factor Disclosures38Item 1A,Isis Factor Disclosures38Item 3,Other Information38Item 3,Other Inform		Notes to the Condensed Consolidated Financial Statements	10
Image: Note 3 - Accounts Receivable 14   Note 4 - Goodwill 15   Note 5 - Condensed Consolidated Financial Statement Details 15   Note 5 - Condensed Consolidated Financial Statement Details 15   Note 5 - Condensed Consolidated Financial Statement Details 15   Note 5 - Condensed Consolidated Financial Statement Details 16   Note 7 - Fair Value Measurements 17   Note 5 - Stock-based Compensation 19   Note 10 - Constituents and Contingencies 20   Note 11 - Commitments and Contingencies 23   Item 2, Management's Discussion and Analysis of Financial Condition and Results of Operations 24   Item 3, Quantitative and Qualitative Disclosures About Market Risk 36   Item 4, Contols and Procedures 37   PartII-Otter I		Note 1 - Summary of Significant Accounting Policies	10
Note 4 - Goodwill15Note 4 - Goodwill15Note 5 - Condensed Consolidated Financial Statement Details15Note 6 - Derivatives16Note 7 - Fair Value Measurements17Note 8 - Stock-based Compensation19Note 9 - Net Loss Per Share19Note 10 - Related Party Transactions20Note 11 - Commitments and Contingencies22Note 11 - Commitments and Contingencies23Item 2,Management's Discussion and Analysis of Financial Condition and Results of Operations24Item 3,Quantitative and Qualitative Disclosures About Market Risk36Item 4,Controls and Proceedings37Item 1,Legal Proceedings37Item 1,Legal Proceedings37Item 2,Unregistered Sales of Equity Securities and Use of Proceeds37Item 3,Octaulus Upon Senior Securities38Item 4,Mine Safety Disclosures38Item 4,Mine Safety Disclosures38Item 4,Mine Safety Disclosures38Item 5,Other Information38Item 5,Other Information38 <td></td> <td>Note 2 - Revenue Recognition</td> <td>13</td>		Note 2 - Revenue Recognition	13
Note 5 - Condensed Consolidated Financial Statement Details15Note 6 - Derivatives16Note 7 - Fair Value Measurements17Note 7 - Fair Value Measurements19Note 9 - Net Loss Per Share19Note 0 - Net Loss Per Share20Note 10 - Related Party Transactions20Note 11 - Commitments and Contingencies22Note 12 - Subsequent Events23Item 2,Management's Discussion and Analysis of Financial Condition and Results of Operations24Item 4,Controls and Procedures36Part II - Other Intrasted Consolidated Proceedures36Part II - Other Intrasted Sales of Equity Securities and Use of Proceeds37Item 1,Leal Proceedings37Item 2,Unregistred Sales of Equity Securities and Use of Proceeds37Item 3,Operations Securities38Item 4,Mine Safety Disclosures38Item 4,Mine Safety Disclosures38Item 4,Mine Safety Disclosures38Item 5,Other Information38Item 4,Mine Safety Disclosures38Item 5,Other Information38Item 5,Other Informatio		Note 3 - Accounts Receivable	14
Note 6 - Derivatives16Note 7 - Fair Value Measurements17Note 8 - Stock-based Compensation19Note 8 - Stock-based Compensation19Note 9 - Net Loss Per Share19Note 10 - Related Party Transactions20Note 11 - Commitments and Contingencies23Item 2,Management's Discussion and Analysis of Financial Condition and Results of Operations24Item 3,Quantitative and Qualitative Disclosures About Market Risk36Item 4,Controls and Proceedures36Part II - Other Itative and Qualitative Disclosures About Market Risk36Item 1,Legal Proceedings37Item 1,Legal Proceedings37Item 2,Unregistered Sales of Equity Securities and Use of Proceeds37Item 3,Defaults Upon Senior Securities38Item 4,Mine Safety Disclosures38Item 5,Uher Information38Item 4,Mine Safety Disclosures38Item 4,Mine Safety Disclosures38Item 5,Uher Information38Item 4,Mine Safety Disclosures38Item 5,Uher Information38Item 4,Mine Safety Disclosures38Item 4,Mine Safety Disclosures38Item 5,Uher Information <td< td=""><td></td><td>Note 4 - Goodwill</td><td>15</td></td<>		Note 4 - Goodwill	15
Note 7 - Fair Value Measurements     17       Note 8 - Stock-based Compensation     19       Note 9 - Net Loss Per Share     19       Note 10 - Related Party Transactions     20       Note 11 - Commitments and Contingencies     21       Note 12 - Subsequent Events     23       Item 2.     Management's Discussion and Analysis of Financial Condition and Results of Operations     24       Item 3.     Quantitative and Qualitative Disclosures About Market Risk     36       Item 4.     Controls and Procedures     36       Part I - Other     37     36       Item 5.     Lead Proceedings     37       Item 4.     Lead Proceedings     37       Item 5.     Lead Proceedings     37       Item 4.     Lead Proceedings     37       Item 5.     Defaults Upon Senior Securities and Use of Proceeds     37       Item 4.     Mine Safety Disclosures     38       Item 5.     Other Information     38       Item 5.     Other Information     38       Item 4.     Mine Safety Disclosures     38       Item 5.     Other Information		Note 5 - Condensed Consolidated Financial Statement Details	15
Note 8 - Stock-based Compensation19Note 9 - Net Loss Per Share19Note 9 - Net Loss Per Share20Note 10 - Related Party Transactions20Note 11 - Commitments and Contingencies22Note 12 - Subsequent Events23Item 2.Management's Discussion and Analysis of Financial Condition and Results of Operations24Item 3.Quanitative and Qualitative Disclosures About Market Risk36Item 4.Controls and Procedures36Part II - Other Information37Item 5.Leagl Proceedings37Item 4.Leagl Proceedings37Item 5.Defaults Upon Senior Securities and Use of Proceeds37Item 4.Defaults Upon Senior Securities38Item 5.Other Information38Item 5.Other Information38Item 5.Other Information38Item 5.District Securities38Item 5.District Securities38<		Note 6 - Derivatives	16
Note 9 - Net Loss Per Share19Note 10 - Related Party Transactions20Note 11 - Commitments and Contingencies22Note 12 - Subsequent Events23Item 2.Management's Discussion and Analysis of Financial Condition and Results of Operations24Item 3.Quantitative and Qualitative Disclosures About Market Risk36Item 4.Controls and Procedures36Part II - Other Internation37Item 1.Legal Proceedings37Item 2.Unregistered Sales of Equity Securities and Use of Proceeds37Item 3.Defaults Upon Senior Securities38Item 4.Diregistered Sales of Equity Securities and Use of Proceeds38Item 4.Diregistered Sales of Equity Securities and Use of Proceeds38Item 5.Other Information38Item 5.Other Information38Item 5.Diregistered Sales of Equity Securities38Item 5.Diregistered Sales Of Equity Securities38Item 5.Diregistered Sales Of Equity Securities38Item 5.Di		Note 7 - Fair Value Measurements	17
Note 10 - Related Party Transactions20Note 11 - Commitments and Contingencies22Note 12 - Subsequent Events23Item 2.Management's Discussion and Analysis of Financial Condition and Results of Operations24Item 3.Quantitative and Qualitative Disclosures About Market Risk36Item 4.Controls and Procedures36Part II - Other Information37Item 1.Legal Proceedings37Item 2.Unregistered Sales of Equity Securities and Use of Proceeds37Item 3.Defaults Upon Senior Securities38Item 4.Diefunds Sales of Equity Securities and Use of Proceeds38Item 5.Other Information38Item 5.Schibits38Item 5.Schibits38Item 5.Schibits38Item 5.Schibits38Item 5.Schibits38Item 5.Schibits38Item 5.Schibits38Item 5.Schibits38Item 5.Schibits38Item 5.Schibits38		Note 8 - Stock-based Compensation	19
Note 11 - Commitments and Contingencies22Note 12 - Subsequent Events23Iem 2.Management's Discussion and Analysis of Financial Condition and Results of Operations24Iem 3.Quantitative and Qualitative Disclosures About Market Risk36Iem 4.Controls and Procedures36Part II - Other Information37Iem 1.Legal Proceedings37Iem 2.Unregistered Sales of Equity Securities and Use of Proceeds37Iem 3.Defaults Upon Senior Securities38Iem 4.Mine Safety Disclosures38Iem 5.Other Information38Iem 5.Other Information38Iem 5.Other Information38Iem 5.Other Information38Iem 5.Other Information38Iem 6.Exibitis38Iem 7.Exibitis38Iem 7.Defaults Upon Senior Securities38Iem 7.Other Information38Iem 7.Other Information38Iem 7.Exibitis39		Note 9 - Net Loss Per Share	19
Note 12 - Subsequent Events23Item 2.Management's Discussion and Analysis of Financial Condition and Results of Operations24Item 3.Quantitative and Qualitative Disclosures About Market Risk36Item 4.Controls and Procedures36Part II - Other InformationImage State		Note 10 - Related Party Transactions	20
Item 2.Nanagement's Discussion and Analysis of Financial Condition and Results of Operations24Item 3.Quantitative and Qualitative Disclosures About Market Risk36Item 4.Controls and Procedures36Part II - Other InformationEgal Proceedings37Item 1.Legal Proceedings37Item 2.Unregistered Sales of Equity Securities and Use of Proceeds37Item 3.Defaults Upon Senior Securities38Item 4.Mine Safety Disclosures38Item 5.Other Information38Item 5.Other Information38Item 6.Exhibits39		Note 11 - Commitments and Contingencies	22
Item 3.Quantitative and Qualitative Disclosures About Market Risk36Item 4.Controls and Procedures36Part II - Other Information37Item 1.Legal Proceedings37Item 1.Legal Proceedings37Item 2.Unregistered Sales of Equity Securities and Use of Proceeds37Item 3.Defaults Upon Senior Securities38Item 4.Mine Safety Disclosures38Item 5.Other Information38Item 6.Exhibits39		Note 12 - Subsequent Events	23
Item 4.Controls and Procedures36Part II - Other Information1Item 1.Legal ProceedingsItem 1.Legal ProceedingsItem 1.Risk FactorsItem 2.Unregistered Sales of Equity Securities and Use of ProceedsItem 3.Defaults Upon Senior SecuritiesItem 4.Mine Safety DisclosuresItem 5.Other InformationItem 6.ExhibitsItem 6.Exhibits	Item 2.	Management's Discussion and Analysis of Financial Condition and Results of Operations	24
Part II - Other InformationItem 1.Legal Proceedings37Item 1.Risk Factors37Item 2.Unregistered Sales of Equity Securities and Use of Proceeds37Item 3.Defaults Upon Senior Securities38Item 4.Mine Safety Disclosures38Item 5.Other Information38Item 6.Exhibits39	Item 3.	Quantitative and Qualitative Disclosures About Market Risk	36
Item 1.Legal Proceedings37Item 1.Risk Factors37Item 2.Unregistered Sales of Equity Securities and Use of Proceeds37Item 3.Defaults Upon Senior Securities38Item 4.Mine Safety Disclosures38Item 5.Other Information38Item 6.Exhibits39	<u>Item 4.</u>	Controls and Procedures	36
Item 1.Risk Factors37Item 2.Unregistered Sales of Equity Securities and Use of Proceeds37Item 3.Defaults Upon Senior Securities38Item 4.Mine Safety Disclosures38Item 5.Other Information38Item 6.Exhibits39	Part II - Othe	er Information	
Item 2.Unregistered Sales of Equity Securities and Use of Proceeds37Item 3.Defaults Upon Senior Securities38Item 4.Mine Safety Disclosures38Item 5.Other Information38Item 6.Exhibits39	Item 1.	Legal Proceedings	37
Item 3.Defaults Upon Senior Securities38Item 4.Mine Safety Disclosures38Item 5.Other Information38Item 6.Exhibits39	Item 1A.	Risk Factors	37
Item 4.Mine Safety Disclosures38Item 5.Other Information38Item 6.Exhibits39	<u>Item 2.</u>	Unregistered Sales of Equity Securities and Use of Proceeds	37
Item 5.Other Information38Item 6.Exhibits39	Item 3.	Defaults Upon Senior Securities	38
Item 6. Exhibits 39	<u>Item 4.</u>	Mine Safety Disclosures	38
	Item 5.	Other Information	38
Signatures 41	Item 6.	Exhibits	39
		Signatures	41

# i

# KORE Group Holdings, Inc. Condensed Consolidated Balance Sheets (Unaudited) (In thousands, except share and per share data)

		June 30, 2024	December 31,	, 2023
		(As Restated)		
ASSETS				
Current assets:				
Cash	\$	22,260	\$	27,137
Accounts receivable, net		45,148		52,413
Inventories, net		7,842		8,215
Prepaid expenses and other current assets		11,369		14,222
Total current assets		86,619		101,987
Noncurrent assets:				
Restricted cash		299		300
Property and equipment, net		10,383		10,956
Intangible assets, net		148,059		167,587
Goodwill		228,841		294,974
Operating lease right-of-use assets		9,131		9,367
Other non-current assets		4,386		1,813
Total assets	\$	487,718	\$	586,984
	DX /			
LIABILITIES AND STOCKHOLDERS' (DEFICIT) EQUIT Current liabilities:	ΓY			
	\$	21 291	¢	22.002
Accounts payable	\$	21,381	\$	23,983
Accrued liabilities		24,350		23,421
Current portion of operating lease liabilities		1,522		1,446
Deferred revenue		8,531		9,044
Current portion of long-term debt and other borrowings, net		1,850		2,411
Warrant liabilities to affiliates		4,978		11,664
Total current liabilities		62,612		71,969
Noncurrent liabilities:		0.004		
Operating lease liabilities		9,021		9,446
Long-term debt and other borrowings, net		295,863		296,109
Deferred income tax liabilities, net		7,474		13,795
Accrued interest due to affiliate		12,766		2,530
Mandatorily redeemable preferred stock due to affiliate, net		142,206		141,594
Other liabilities		14,936		14,568
Total liabilities		544,878		550,011
Commitments and Contingencies				
Stockholders' (deficit) equity:				
Common stock, voting, par value \$0.0001 per share; 315,000,000 shares authorized; 17,982,993 shares issued and 16,982, outstanding as of June 30, 2024, and 17,476,530 shares issued and 16,476,530 outstanding as of December 31, 2023	,993	8		8
Additional paid-in capital		467,439		461,069
Accumulated other comprehensive loss		(5,353)		(6,070)
Accumulated deficit		(516,500)	(	(415,280)
Treasury stock, at cost, 1,000,000 shares		(2,754)		(2,754)
Total stockholders' (deficit) equity		(57,160)		36,973
Total liabilities and stockholders' (deficit) equity	\$	487,718	\$	586,984

See accompanying notes to condensed consolidated financial statements 6

# KORE Group Holdings, Inc. Condensed Consolidated Statements of Operations and Comprehensive Loss (Unaudited) (In thousands, except share and per share data)

	Three Months	Ended June 30,	Six Months E	nded June 30,
	2024	2023	2024	2023
	(As Restated)		(As Restated)	
Revenue				
Services	\$ 57,318	\$ 51,023	\$ 116,958	\$ 98,573
Products	10,550	18,513	26,885	36,938
Total revenue	67,868	69,536	143,843	135,511
Cost of revenue				
Services	22,919	18,068	46,865	34,611
Products	6,326	13,648	16,593	27,422
Total cost of revenue (exclusive of depreciation and amortization shown separately below)	29,245	31,716	63,458	62,033
Operating expenses				
Selling, general, and administrative expenses	34,877	32,563	70,244	62,430
Selling, general, and administrative expenses incurred with affiliates	159	329	329	662
Depreciation and amortization	14,423	14,512	28,029	28,637
Goodwill impairment	65,864	_	65,864	
Total operating expenses	115,323	47,404	164,466	91,729
Operating loss	(76,700)	(9,584)	(84,081)	(18,251)
Other expense (income)				
Interest expense, including amortization of deferred financing costs	7,976	10,298	15,729	20,618
Interest expense incurred with affiliate, including amortization of deferred financing costs	5,049	_	10,236	_
Interest income	(375)	(99)	(675)	(229
Change in fair value of warrant liabilities to affiliates	(4,365)	3	(6,686)	—
Other expense, net	302	208	609	213
Loss before income taxes	(85,287)	(19,994)	(103,294)	(38,853
Income tax benefit	(1,654)	(495)	(2,074)	(864
Net loss	\$ (83,633)	\$ (19,499)	\$ (101,220)	\$ (37,989)
Loss per share:				
Basic and diluted	\$ (4.37)	\$ (1.22)	\$ (5.31)	\$ (2.43)
Weighted average shares outstanding:			<u>, , , , , , , , , , , , , , , , , </u>	
Basic and diluted	19,147,677	15,969,860	19,069,876	15,639,241
Comprehensive loss				
Net loss	\$ (83,633)	\$ (19,499)	\$ (101,220)	\$ (37,989)
Other comprehensive loss:				
Foreign currency translation adjustment	477	130	717	258
Comprehensive loss	\$ (83,156)	\$ (19,369)	\$ (100,503)	\$ (37,731)

See accompanying notes to condensed consolidated financial statements

# KORE Group Holdings, Inc. Condensed Consolidated Statements of Changes in Stockholders' (Deficit) Equity (Unaudited) *(In thousands, except share data)*

		Three Months	Ended	June 30,	Six Months E	Ended June 30,	
		2024		2023	 2024		2023
	(A:	s Restated)			 (As Restated)		
Par value of common stock							
Balance, beginning of period	\$	8	\$	8	\$ 8	\$	8
Balance, end of period		8		8	 8		8
Additional paid-in capital							
Balance, beginning of period		463,777		437,677	461,069		435,292
Common stock issued pursuant to acquisition		—		14,700	—		14,700
Stock-based compensation expense		3,731		3,005	6,439		5,575
Shares withheld related to net share settlement		(69)			 (69)		(185)
Balance, end of period		467,439		455,382	 467,439		455,382
Accumulated other comprehensive loss							
Balance, beginning of period		(5,830)		(6,262)	(6,070)		(6,390)
Foreign currency translation adjustment		477		130	717		258
Balance, end of period		(5,353)		(6,132)	 (5,353)		(6,132)
Accumulated deficit							
Balance, beginning of period		(432,867)		(266,728)	(415,280)		(248,238)
Net loss		(83,633)		(19,499)	(101,220)		(37,989)
Balance, end of period		(516,500)		(286,227)	 (516,500)		(286,227)
Treasury stock, at cost							
Balance, beginning of period		(2,754)			(2,754)		_
Balance, end of period		(2,754)		—	 (2,754)		—
Total Stockholders' (Deficit) Equity	\$	(57,160)	\$	163,031	\$ (57,160)	\$	163,031

See accompanying notes to condensed consolidated financial statements

# KORE Group Holdings, Inc. Condensed Consolidated Statements of Cash Flows (Unaudited) *(In thousands)*

	Six Months Ended June 30,						
		2024		2023			
Net cash provided by operating activities	\$	5,890	\$	1,303			
Investing activities:							
Purchases of property and equipment		(1,741)		(2,592)			
Additions to intangible assets		(7,043)		(7,653)			
Net cash used in investing activities	\$	(8,784)	\$	(10,245)			
Financing activities:							
Repayment of debt		(1,486)		(2,654)			
Principal payments under finance lease obligations		(189)		—			
Payment of employee tax withholdings through cancelled shares of stock		(64)		—			
Net cash used in financing activities	\$	(1,739)	\$	(2,654)			
Effect of exchange rate changes on cash		(245)		87			
Net decrease in cash and restricted cash	\$	(4,878)	\$	(11,509)			
Cash and restricted cash, beginning of period	\$	27,437	\$	35,007			
Cash and restricted cash, end of period	\$	22,559	\$	23,498			
Non-cash investing and financing activities:							
Operating lease right-of-use assets obtained in exchange for new operating lease liabilities	\$	485	\$	1,031			
Non-cash consideration (stock) issued for acquisition	\$	_	\$	14,700			
Reconciliation of cash and restricted cash, end of period:							
Cash	\$	22,260	\$	22,916			
Restricted cash		299		582			
Total cash and restricted cash, end of period:	\$	22,559	\$	23,498			

See accompanying notes to condensed consolidated financial statements

#### NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### Organization and Basis of Presentation

KORE Group Holdings, Inc. (together with its subsidiaries, "KORE" or the "Company") provides advanced connectivity services, location-based services, device solutions, managed and professional services used in the development and support of the "Internet of Things" ("IoT") technology for the business market. The Company's IoT platform is delivered in partnership with the world's largest mobile network operators and provides secure, reliable, wireless connectivity to mobile and fixed devices. This technology enables the Company to expand its global technology platform by transferring capabilities across new and existing vertical markets and delivers complementary products to channel partners and resellers worldwide.

The Company is incorporated in the state of Delaware and its operations are primarily located in North America. The condensed consolidated financial statements include the accounts of the Company and its wholly-owned subsidiaries. All significant intercompany balances and transactions have been eliminated in consolidation.

The Company's common stock, par value \$0.0001 per share (the "common stock"), is traded on the New York Stock Exchange (the "NYSE") under the ticker symbol "KORE". The Company implemented a reverse stock split of its common stock at a ratio of 1-for-5 effective as of July 1, 2024. No fractional shares were issued in connection with the reverse stock split. Any fractional shares resulting from the reverse stock split, regardless of the fractional amount, resulted in an additional one share in lieu of such fractional share. The number of shares of common stock covered by the warrants outstanding at the effective time of the reverse stock split was reduced to one-fifth the number of shares of common stock covered by the warrants immediately preceding the reverse stock split, resulting in the same aggregate price being required to be paid therefor upon exercise thereof as was required immediately preceding the reverse stock split. The reverse stock split did not affect the shares of preferred stock outstanding. All calculations have been adjusted to reflect the reverse stock split or all periods presented.

## Restatement of Previously Issued Unaudited Condensed Consolidated Financial Statements

The Company identified an error related to the calculation of the goodwill impairment which was reflected in the Company's Unaudited Condensed Consolidated Financial Statements as of and for the three and six month periods ended June 30, 2024 (the "Affected Period"). As a result of this calculation error in the second quarter of 2024, "Operating loss" for the three and six month periods ended June 30, 2024 was understated by \$17.7 million in the Company's Unaudited Condensed Consolidated Statements of Operations, and at the same time, "Goodwill" as of June 30, 2024 was overstated by the same amount in the Company's Unaudited Condensed Consolidated Balance Sheet for the Affected Period included within the Company's Quarterly Report on Form 10-Q for the quarter ended June 30, 2024, which was originally filed with the Securities and Exchange Commission (the "SEC") on August 14, 2024 (together, these adjustments are referred to as the "Restatement Adjustments"). Additionally, as of and for the three and six months ended June 30, 2024, the Company identified other immaterial errors that have also been corrected herein (together, referred to as the "Immaterial Error Corrections").

Additionally, as of and for the three and six months ended June 30, 2024, the Company identified other immaterial errors that have also been corrected with this filing (together, referred to as the "Immaterial Error Corrections". The primary immaterial error that the Company identified was an error related to goodwill impairment and deferred taxes recorded at the goodwill impairment dates of the third quarter of 2023 and at year-end 2022. This accounting error occurred due to the need for a "simultaneous equation" that was required to be performed to accurately reflect the fact that the goodwill impairment occurred when the Company had tax deductible goodwill. In such cases, a simultaneous equation must be performed in order to properly reflect the balances of the remaining goodwill, deferred taxes, and impairment expense, to avoid increasing the value of the Company higher than the fair value used in the impairment calculation, as impairment expense decreases a deferred tax liability in the absence of controlling for that effect by performing a simultaneous equation in the calculation of impairment. Management evaluated the effect of the error on the quarterly condensed consolidated financial statements for the second quarter of 2024, the condensed consolidated quarterly and consolidated financial statements for 2022, and concluded the error was not material. As a result, in the second quarter of 2024, the Company recorded an out of period adjustment to record an additional goodwill impairment of \$2.8 million as of and for the period ended June 30, 2024, as a net result of additional goodwill impairment from prior periods increased by the deferred income tax effect.

The only financial statements and financial statement line items that were impacted by the Restatement Adjustments and Immaterial Error Corrections are included below.

The tables below set forth the impact of the Restatement Adjustments and Immaterial Error Corrections on the Company's Unaudited Condensed Consolidated Statements of Operations for the three and six months ended June 30, 2024:



	Three Months Ended June 30, 2024								
(In thousands, except share and per share data)	 Reported	Restatement Adjustments		Immaterial Error Corrections			As Restated		
Operating expenses									
Selling, general, and administrative expenses	\$ 35,810	\$	_	\$	(933)	\$	34,877		
Goodwill impairment	45,381		17,699		2,784		65,864		
Total operating expenses	 95,773		17,699		1,851		115,323		
Operating loss	 (57,150)		(17,699)		(1,851)		(76,700)		
Loss before income taxes	 (65,737)		(17,699)		(1,851)		(85,287)		
Income tax benefit	(1,437)		303		(520)		(1,654)		
Net loss	\$ (64,300)	\$	(18,002)	\$	(1,331)	\$	(83,633)		
Loss per share:									
Basic and diluted	\$ (3.36)	\$	(0.94)	\$	(0.07)	\$	(4.37)		
Comprehensive loss	\$ (63,823)	\$	(18,002)	\$	(1,331)	\$	(83,156)		

	Six Months Ended June 30, 2024									
(In thousands, except share and per share data)		Reported	Restaten	Restatement Adjustments		Immaterial Error Corrections		As Restated		
Operating expenses										
Selling, general, and administrative expenses	\$	71,177	\$	—	\$	(933)	\$	70,244		
Goodwill impairment		45,381		17,699		2,784		65,864		
Total operating expenses		144,916		17,699		1,851		164,466		
Operating loss		(64,531)		(17,699)		(1,851)		(84,081)		
Loss before income taxes		(83,744)		(17,699)		(1,851)		(103,294)		
Income tax benefit		(1,857)		303		(520)		(2,074)		
Net loss	\$	(81,887)	\$	(18,002)	\$	(1,331)	\$	(101,220)		
Loss per share:										
Basic and diluted	\$	(4.29)	\$	(0.95)	\$	(0.07)	\$	(5.31)		
Comprehensive loss	\$	(81,170)	\$	(18,002)	\$	(1,331)	\$	(100,503)		

The table below sets forth the impact of the Restatement Adjustments and Immaterial Error Corrections on the Company's Unaudited Condensed Consolidated Balance Sheet as of June 30, 2024:

	June 30, 2024								
(in thousands)	 Reported	Restatem	ent Adjustments		aterial Error orrections		As Restated		
Current assets:									
Accounts receivable, net	\$ 46,667	\$	—	\$	(1,519)	\$	45,148		
Prepaid expenses and other current assets	11,443		(74)		—		11,369		
Total current assets	 88,212		(74)		(1,519)		86,619		
Noncurrent assets:									
Goodwill	249,324		(17,699)		(2,784)		228,841		
Total assets	\$ 509,794	\$	(17,773)	\$	(4,303)	\$	487,718		
Current liabilities:									
Accrued liabilities	\$ 26,713	\$	90	\$	(2,453)	\$	24,350		
Total current liabilities	 64,975		90		(2,453)		62,612		
Noncurrent liabilities:									
Deferred tax liabilities, net	7,854		139		(519)		7,474		
Total liabilities	 547,621		229		(2,972)		544,878		
Stockholders' (deficit) equity	 								
Accumulated deficit	(497,167)	\$	(18,002)	\$	(1,331)		(516,500)		
Total stockholders' equity	 (37,827)		(18,002)		(1,331)		(57,160)		
Total liabilities and stockholders' equity	\$ 509,794	\$	(17,773)	\$	(4,303)	\$	487,718		

The tables below set forth the impact of the Restatement Adjustments and Immaterial Error Corrections on the Company's Unaudited Condensed Consolidated Statements of Changes in Stockholders' (Deficit) Equity for the three and six months ended June 30, 2024:

	Three Months Ended June 30, 2024									
(in thousands)		Reported	Res	statement Adjustments		Immaterial Error Corrections		As Restated		
Accumulated Deficit										
Net Loss	\$	(64,300)	\$	(18,002)	\$	(1,331)	\$	(83,633)		
Balance, end of period		(497,167)		(18,002)		(1,331)		(516,500)		
Total Stockholders' (Deficit) Equity	\$	(37,827)	\$	(18,002)	\$	(1,331)	\$	(57,160)		

		Six Months Ended June 30, 2024								
(in thousands)	 Reported	R	estatement Adjustments		Immaterial Error Corrections		As Restated			
Accumulated Deficit	 									
Net Loss	\$ (81,887)	\$	(18,002)	\$	(1,331)	\$	(101,220)			
Balance, end of period	(497,167)		(18,002)		(1,331)		(516,500)			
Total Stockholders' (Deficit) Equity	\$ (37,827)	\$	(18,002)	\$	(1,331)	\$	(57,160)			

There was no impact on the Unaudited Condensed Consolidated Statement of Cash Flow for the six months ended June 30, 2024.

Where appropriate, the financial disclosures in the footnotes to the Unaudited Condensed Consolidated Financial Statements impacted by the Restatement Adjustments and Immaterial Error Corrections have been updated.

#### Interim Financial Statements

The accompanying unaudited condensed consolidated financial statements have been prepared in conformity with the instructions to Article 10-01 of Regulation S-X for interim financial statements. Accordingly, they do not include all the information and footnotes required by generally accepted accounting principles in the United States of America ("GAAP") for complete financial statements. These unaudited

condensed consolidated financial statements and related notes should be read in conjunction with the annual consolidated financial statements and related notes for the year ended December 31, 2023, included in the Company's Annual Report on Form 10-K for the year ended December 31, 2023 ("Annual Report on Form 10-K").

In the opinion of management, the accompanying condensed consolidated financial statements contain all adjustments, consisting of normal recurring adjustments, necessary for a fair presentation of the results for the interim periods presented. Such operating results may not be indicative of the expected results for any other interim periods or the entire year.

## Use of Estimates

The preparation of financial statements requires the Company to make a number of significant estimates. These include estimates of revenue recognition, fair value measurements of assets acquired and liabilities assumed in business combinations, assessments of indicators of impairment regarding various assets including goodwill, calculation of capitalized software costs, accounting for uncertainties in income tax positions, and other estimates that affect the reported amounts of certain assets and liabilities as of the date of the condensed consolidated financial statements and the reported amounts of certain revenues and expenses during the reported periods. Changes in these estimates may occur in the near term. The Company's estimates are inherently subjective in nature and actual results could differ from the Company's estimates and the differences could be material.

# Change in Accounting Estimate — Depreciation of Property and Equipment

On January 1, 2024, the Company elected to change its method of depreciation for long-lived assets from the declining balance method to the straight-line method. The Company's use of the straight-line depreciation method was effective beginning January 1, 2024, and has been applied prospectively as a change in estimate.

# Reclassifications

Certain immaterial amounts reported in prior periods in the condensed consolidated financial statements have been corrected and reclassified to conform to the current year's presentation. To appropriately reflect the long-term nature of the obligation regarding the interest accrued on the mandatorily redeemable preferred stock, the amount of "accrued interest due to affiliate" of \$2.5 million on the condensed consolidated balance sheet as of December 31, 2023 has been reclassified to noncurrent liabilities. See Note 10 — *Related Party Transactions*.

#### **Recently Issued Accounting Pronouncements**

The Company considers the applicability and impact of all Accounting Standards Updates ("ASUs") issued by the Financial Accounting Standards Board ("FASB"). ASUs currently applicable to the Company's future financial statements are discussed in the Company's Annual Report on Form 10-K, Part II, Item 8, Note 2 — Summary of Significant Accounting Policies.

## NOTE 2 – REVENUE RECOGNITION

#### Disaggregated Revenue

The table below sets forth a summary of revenue by major service line and product category:

	Three Months Ended June 30,				Six Months Ended June 30,				
(in thousands)		2024		2023		2024		2023	
Services:									
IoT Connectivity (1)	\$	54,579	\$	47,699	\$	111,240	\$	90,943	
IoT Solutions		2,739		3,065		5,718		7,155	
	\$	57,318	\$	50,764	\$	116,958	\$	98,098	
Products:									
Hardware <sup>(2)(3)</sup>	\$	10,550	\$	18,772	\$	26,885	\$	37,413	
	0	(= 0/0	<u>_</u>	(0.83)		1 10 0 10		108 811	
Total	\$	67,868	\$	69,536	\$	143,843	\$	135,511	

<sup>(1)</sup> Includes connectivity-related revenue from IoT Connectivity and IoT Solutions.

<sup>(2)</sup> Includes hardware-related revenue from IoT Connectivity and IoT Solutions.

(3) Includes \$0.3 million and \$2.3 million of bill-and-hold arrangements for the three months ended June 30, 2024 and 2023, respectively, and \$2.9 million and \$4.5 million for the six months ended June 30, 2024 and 2023, respectively.

The table below sets forth a summary of revenue by geographic area:

	Three Months Ended June 30,				 Six Months E	nded J	ded June 30,		
(in thousands)	2	024		2023	 2024		2023		
United States	\$	57,181	\$	56,709	\$ 120,802	\$	106,759		
Other countries <sup>(1)</sup>		10,687		12,827	23,041		28,752		
Total	\$	67,868	\$	69,536	\$ 143,843	\$	135,511		

<sup>(1)</sup> No single country in "other countries" exceeded 10% of the total revenue for the three months ended June 30, 2024 and 2023, and the six months ended June 30, 2024 and 2023.

#### **Contract** Assets

The following table sets forth the change in contract assets, or unbilled receivables:

(in thousands)	Jun	ne 30, 2024	December 31, 2023		
Beginning balance	\$	2,173	\$	—	
Revenue recognized during the period but not billed <sup>(1)</sup>		1,779		2,173	
Amounts reclassified to accounts receivable		(807)			
Ending balance	\$	3,145	\$	2,173	

<sup>(1)</sup> Net of financing component of \$0.5 million and \$0.3 million as of June 30, 2024 and December 31, 2023, respectively.

# **Contract Liabilities**

The table below sets forth the change in contract liabilities, or deferred revenue:

(in thousands)	Ju	ne 30, 2024	December 31, 2023		
Beginning balance	\$	9,044	\$	7,817	
Amounts billed but not recognized as revenue		8,483		9,041	
Revenue recognized from balances held at the beginning of the period		(9,044)		(7,817)	
Foreign exchange		48		3	
Ending balance	\$	8,531	\$	9,044	

# **Remaining Performance Obligations**

Remaining performance obligations represent the aggregate amount of the transaction price in contracts allocated to performance obligations that are unsatisfied, or partially unsatisfied, at the end of the reporting period. Remaining performance obligations estimates are subject to change and are affected by several factors, including terminations, changes in the scope of contracts, periodic revalidations, adjustments for revenue that have not materialized, and adjustments for currency. As of June 30, 2024 the Company had approximately \$13.5 million of remaining performance obligations on contracts with an original duration of one year or more. The Company expects to recognize approximately 52% of these remaining performance obligations in 2024, with the remaining balance recognized thereafter.

The Company has variable consideration of approximately \$2.4 million that was constrained revenue and excluded from the transaction price for the period ended June 30, 2024. There were no material instances where variable consideration was constrained and not recorded at the initial time of sale for the period ended June 30, 2023.

#### Costs to Obtain and Fulfill a Contract

The Company did not have material costs related to obtaining a contract, or fulfilling a contract that are not addressed by other accounting standards, with amortization periods greater than one year for the three and six months ended June 30, 2024 and 2023.

### NOTE 3 - ACCOUNTS RECEIVABLE

The following table sets forth the details of the Company's accounts receivable, net balances included on the condensed consolidated balance sheets as of June 30, 2024 and December 31, 2023:

	June 30, 2024		December 31, 2023
(in thousands)	(As Restated)		
Accounts receivable	\$	45,562	\$ 52,843
Less: allowance for credit losses		(414)	(430)
Accounts receivable, net	\$	45,148	\$ 52,413

As of January 1, 2023, the Company's accounts receivable balance was \$44.5 million. The bad debt expense was \$0.2 million for the three months ended June 30, 2024 and immaterial for the three months ended June 30, 2023. The bad debt expense was \$0.4 million and \$0.2 million, for the six months ended June 30, 2024 and 2023, respectively. The write-offs and recoveries were immaterial for the three and six months ended June 30, 2024 and 2023.

#### NOTE 4 – GOODWILL

#### (As Restated)

The Company tests goodwill for impairment on an annual basis on October 1 of each year, or when events or changes in circumstances indicate that the carrying amount of goodwill may not be recoverable. During the second quarter of 2024, the Company identified circumstances prior to its annual goodwill test that indicated that it was "more likely than not" that the fair value of the reporting unit (the Company) was below its carrying value. The Company therefore performed qualitative and quantitative goodwill impairment tests during the second quarter of 2024. The qualitative impairment indicators noted include a sustained decline in the Company's share price, decreasing cash flows, lower actual or planned revenue or earnings compared with actual and projected results of relevant prior periods, and changes in management.

The fair value of the Company was estimated by equally weighing the results of an income approach and market approach. Valuation techniques utilized were substantially considered Level 3 inputs in the fair value hierarchy. These inputs included the Company's internal forecasts of its future results, cash flows, and its weighted average cost of capital. Key assumptions used in the impairment analysis included projected revenue growth rates, discount rates, and market factors such as earnings multiples from comparable publicly traded companies.

As a result of the Company's goodwill impairment testing, the Company concluded that the carrying value of the Company exceeded its estimated fair value and recorded a goodwill impairment loss of approximately \$65.9 million, which represents the impairment loss subsequent to December 31, 2023, for both the three and six months ended June 30, 2024. No such impairment charges were recorded for the three and six months ended June 30, 2023.

# NOTE 5 – CONDENSED CONSOLIDATED FINANCIAL STATEMENT DETAILS

The following table sets forth the details of prepaid expenses and other current assets included on the condensed consolidated balance sheets as of June 30, 2024 and December 31, 2023:

	June 30, 2024			December 31, 2023		
(in thousands)	(As					
Prepaid expenses	\$	7,265	\$	7,411		
Credit card receivables in-transit		1,718		2,635		
Sales taxes receivable		1,021		616		
Deposits		950		2,061		
Income taxes receivable		415		1,499		
Total prepaid expenses and other current assets	\$	11,369	\$	14,222		

The following table sets forth the details of accrued liabilities included on the condensed consolidated balance sheets as of June 30, 2024 and December 31, 2023:

	June 30, 2024			December 31, 2023
(in thousands)		(As Restated)		
Accrued cost of revenue	\$	6,040	\$	4,728
Sales and other taxes payable		2,837		4,999
Accrued payroll and related costs		4,901		4,623
Interest payable		4,438		4,459
Accrued carrier costs		3,790		3,725
Income taxes payable		2,155		615
Other		189		272
Total accrued liabilities	\$	24,350	\$	23,421

# NOTE 6 – DERIVATIVES

Derivatives are complex financial instruments. The Company does not use derivatives to manage financial risks or as an economic hedge. The Company's sole derivative instrument arose as part of the issuance of Series A-1 preferred stock, \$0.0001 par value per share (the "Series A-1 preferred stock"), to Searchlight, in which transaction Searchlight was also granted Penny Warrants (historically referred to as "Penny Warrants," however the exercise price has been adjusted to \$0.05 per warrant due to the reverse stock split). The Penny Warrants are considered a freestanding derivative instrument, as they are separable and legally detachable from the Series A-1 preferred stock, were issued for nominal or no apparent consideration, and have the essential characteristics inherent in a derivative instrument of a notional amount, an underlying security, and a mechanism for net settlement.

The following table sets forth the details of the derivative instrument presented on the condensed consolidated balance sheets and notional amounts as of June 30, 2024 and December 31, 2023:

		Jun	e 30, 2024		
Number of Warrants (Notional Amount) <sup>(1)</sup>		Warrant Liability	Exercise Price	e Per Share <sup>(1)</sup>	
		(\$ in thousands, except	for exercise price per	r share)	
12,024,711	\$	4,978	\$	0.05	
		December 31, 2023			
		Decem	ber 31, 2023		
Number of Warrants (Notional Amount) <sup>(1)</sup>		Decem Warrant Liability	ber 31, 2023 Exercise Price	e Per Share <sup>(1)</sup>	
		Warrant Liability			
	Amount) <sup>(1)</sup>	Amount) <sup>(1)</sup>	Number of Warrants (Notional Amount) <sup>(1)</sup> Warrant Liability     (\$ in thousands, except	Amount) <sup>(1)</sup> Warrant Liability     Exercise Price       (\$ in thousands, except for exercise price perice     (\$ in thousands, except for exercise price perice	

<sup>(1)</sup> The number of shares of common stock covered by warrants outstanding at the effective time of the reverse stock split was reduced to one-fifth the number of shares of common stock covered by the warrants immediately preceding the reverse stock split, and the exercise price per share was increased by five times the exercise price immediately preceding the reverse stock split, resulting in the same aggregate price being required to be paid therefor upon exercise thereof as was required immediately preceding the reverse stock split.

The gains and losses arising from this derivative instrument in the condensed consolidated statements of operations and comprehensive loss for the three and six months ended June 30, 2024 <sup>(1)</sup> are set forth as follows:

		Three Months Ended June 30, 2024					
Derivatives Not Designated as Hedging Instruments		Net Realized Gains (Losses) on Derivative Instruments	Net Change in Unrealized Gain (Loss) on Derivative Instruments				
		(in thousand	ds)				
Penny Warrants issued to Searchlight	\$	— \$	4,365				

		Six Months Ended June 30, 2024					
Derivatives Not Designated as Hedging Instruments		Net Realized Gains (Losses) on Derivative Instruments	Net Change in Unrealized Gain (Loss) on Derivative Instruments				
		(in thousand	(s)				
Penny Warrants issued to Searchlight	\$	— \$	6,686				

<sup>(1)</sup> No such instruments existed during the three and six months ended June 30, 2023; therefore, there were no gains or losses from such instruments during those periods.

#### NOTE 7 – FAIR VALUE MEASUREMENTS

For financial reporting purposes, the Company follows a fair value hierarchy established under GAAP that is used to determine the fair value of financial instruments. This hierarchy prioritizes relevant market inputs in order to determine an "exit price" at the measurement date, or the price at which an asset could be sold or a liability could be transferred in an orderly process that is not a forced liquidation or distressed sale. Level 1 inputs are observable inputs that reflect quoted prices for identical assets or liabilities in active markets. Level 2 inputs are observable inputs other than quoted prices for an asset or liability that are obtained through corroboration with observable market data. Level 3 inputs are unobservable inputs (e.g., the Company's own data or assumptions) that are used when there is little, if any, relevant market activity for the asset or liability required to be measured at fair value.

In certain cases, inputs used to measure fair value fall into different levels of the fair value hierarchy. In such cases, the level at which the fair value measurement falls is determined based on the lowest level input that is significant to the fair value measurement. The Company's assessment of the significance of a particular input requires judgment and considers factors specific to the asset or liability being measured.

As of June 30, 2024, the Company's valuation policies and processes had not changed from those described in the consolidated financial statements for the year ended December 31, 2023 included in the Annual Report on Form 10-K, Part II, Item 8, Note 11 — *Fair Value Measurements*, with the exception of the valuation of the Mandatorily Redeemable Preferred Stock Due to Affiliate. As of June 30, 2024, the Company determined that a lattice model indicated a more accurate approximation of the fair value of this debt for disclosure purposes rather than the discounted cash flow model previously used. The Company noted that the value derived from a discounted cash flow model was not significantly different than the fair value of debt as a significant input to the Company's implied fair value of debt as a significant input to the Company's implied fair value of debt as a significant input to the Company's implied fair value of during the quarter ended June 30, 2024, as a triggering event was deemed to have occurred (see Note 4 — *Goodwill*). This debt was not in existence at previous impairment testing dates.

#### Financial Instruments Measured at Fair Value

The Company is required to measure its warrant liabilities at fair value for the Penny Warrants and Private Placement Warrants, which are both included in "warrant liabilities to affiliates" on the condensed consolidated balance sheets.

## Penny Warrants

The Penny Warrants, issued in 2023, are marked to fair value by reference to the fair value of the Company's stock price on the last day of the reporting period, less the exercise price, and are therefore considered as Level 2 in the fair value hierarchy. The fair value of the Company's stock as of June 30, 2024 and December 31, 2023, less the exercise price, resulted in a Penny Warrants valuation of approximately \$5.0 million and \$11.7 million as of June 30, 2024 and December 31, 2023, respectively.

#### Private Placement Warrants

The Private Placement Warrants are marked to fair value by reference to the fair value of the Company's public warrants, which are therefore considered as Level 2 in the fair value hierarchy. The public warrants were traded on the NYSE under the ticker symbol KORE.WS until December 2023, at which point the listing transferred to the OTC Pink Marketplace under the ticker symbol KORGW. As of June 30, 2024 and December 31, 2023, the aggregate value of the Private Placement Warrants was zero, as the reference price of the KORGW warrants was less than one cent per warrant.

## Financial Instruments Held at Amortized Cost for Which Fair Value is Disclosed

#### Financial instruments for which cost approximates fair value

Cash, including restricted cash, is stated at cost, which approximates fair value. The carrying amounts reported in the balance sheet for accounts receivable (including contract assets), accounts payable, and accrued liabilities (including contract liabilities) approximate fair value, due to their short-term maturities.



Senior Secured Term Loan, Backstop Notes, and Mandatorily Redeemable Preferred Stock Due to Affiliate

The table below sets forth the amortized cost and fair value of the Company's Senior Secured Term Loan as of June 30, 2024 and December 31, 2023 and Mandatorily Redeemable Preferred Stock Due to Affiliate as of December 31, 2023. The fair value of this debt is not indicative of the amounts at which the Company could settle this debt.

(in thousands)							
Financial Instruments Disclosed at Fair Value Level 2	Measurement	June 30, 2024			December 31, 2023		
Senior Secured Term Loan	Amortized cost	\$	179,622	\$	180,042		
	Fair value	\$	167,920	\$	174,812		
Mandatorily Redeemable Preferred Stock Due to Affiliate (1)	Amortized cost		N/A	\$	141,594		
	Fair value		N/A	\$	141,398		

<sup>(1)</sup> Refer to the foregoing discussion regarding the change in valuation method.

The table below sets forth the amortized cost and fair value of the Backstop Notes as of June 30, 2024 and December 31, 2023 and the Mandatorily Redeemable Preferred Stock Due to Affiliate as of June 30, 2024. The fair value of this debt is not indicative of the amounts at which the Company could settle this debt.

#### (in thousands)

Financial Instrument Disclosed at Fair Value Level 3	Measurement	June	30, 2024	Dece	ember 31, 2023
Backstop Notes	Amortized cost	\$	118,091	\$	117,916
	Fair value	\$	86,092	\$	91,204
Mandatorily Redeemable Preferred Stock Due to Affiliate <sup>(1)</sup>	Amortized cost	\$	142,206		N/A
	Fair value	\$	131,080		N/A

<sup>(1)</sup> Refer to the foregoing discussion regarding the change in valuation method.

Additional disclosures regarding Level 3 unobservable inputs - Backstop Notes

We use a third-party valuation firm who utilizes proprietary methodologies to value our Backstop Notes. This firm uses a lattice modeling technique to determine the fair value of this Level 3 liability. Use of this technique requires determination of relevant inputs and assumptions, some of which represent significant unobservable inputs such as credit spreads and equity volatility based on guideline companies, as well as other valuation assumptions. Accordingly, a significant increase or decrease in any of these inputs in isolation may result in a significantly lower or higher fair value measurement.

Additional disclosures regarding Level 3 unobservable inputs - Mandatorily Redeemable Preferred Stock Due to Affiliate

As of June 30, 2024, we used a third-party valuation firm who utilizes proprietary methodologies to value our Mandatorily Redeemable Preferred Stock Due to Affiliate. This firm used a lattice modeling technique to determine the fair value of this liability determined as Level 3 in the fair value hierarchy as of June 30, 2024. Use of this technique requires determination of relevant inputs and assumptions, some of which represent significant unobservable inputs such as credit spreads and equity volatility based on guideline companies, as well as other valuation assumptions. Accordingly, a significant increase or decrease in any of these inputs in isolation may result in a significantly lower or higher fair value measurement.

The table below sets forth information regarding the Company's significant Level 3 inputs as of June 30, 2024, and December 31, 2023:

(\$ in thousands, except as otherwise noted)

Input	June 30, 2024	December 31, 2023
Principal amount	\$120,000	\$120,000
Term to maturity date	4.30 years	4.75 years
Stock price	\$2.10	\$4.90
Credit spreads (basis points)	1042	985
Selected equity volatility	96.2%	98.7%
Notional amount	\$165,623	N/A
Term of lattice model	9.38 years	N/A
Stock price	\$2.10	N/A
Credit spreads (basis points)	1153	N/A
Selected equity volatility	104.3%	N/A
	Principal amount Term to maturity date Stock price Credit spreads (basis points) Selected equity volatility Notional amount Term of lattice model Stock price Credit spreads (basis points)	Principal amount\$120,000Term to maturity date4.30 yearsStock price\$2.10Credit spreads (basis points)1042Selected equity volatility96.2%Notional amount\$165,623Term of lattice model9.38 yearsStock price\$2.10Credit spreads (basis points)1153

#### NOTE 8 - STOCK-BASED COMPENSATION

On May 3, 2024, pursuant to the mutual agreement of the Company's Board of Directors (the "Board") and Romil Bahl, Mr. Bahl stepped down as President and Chief Executive Officer of the Company and a member of the Board. All shares of stock and prices per share as described below have been adjusted for the reverse split. There was no resulting change to the total value of the awards as a result of the reverse split.

In connection with this mutual agreement, the previously unvested restricted stock units ("RSUs") with only time-vesting provisions accelerated to vest on May 3, 2024. Accordingly, 411,942 RSUs vested, with 177,948 shares withheld for taxes, for a net settlement of 233,994 shares of common stock issued in conjunction with these RSUs. The acceleration of the expense resulted in an increase of \$4.8 million to "selling, general, and administrative expenses" for the three and six months ended June 30, 2024, which was partially offset by certain reversals of expense relating to other of Mr. Bahl's one market-based grant, as further described below, and a partial reversal of performance share unit awards ("PSU") overall based on the Company's current expectations around meeting the performance metrics (which was also applicable to all participants with unvested PSUs).

Further to the mutual agreement, Mr. Bahl's unvested PSUs are to vest if and when they vest for individuals employed by the Company. The 2022 PSU award and the 2023 PSU award will vest fully in 2025 and 2026, respectively, should the criteria be met.

Finally, Mr. Bahl's unvested market-based RSU award of 40,000 shares was forfeited in accordance with the terms of the award agreement. The market conditions associated with this award required vesting on the day after the closing price of the Company's common stock achieved five dollars per share or higher for at least twenty days out of any consecutive thirty-day period ending on or prior to June 30, 2026. The fair value of the RSUs was previously estimated to be \$0.40 per RSU using a Monte-Carlo simulation model considering the term, volatility, risk-free rates and the vesting conditions, including service through June 30, 2026. The expense previously recorded on these RSUs was reversed, as the service condition of the award will not be met. Reversal of this expense resulted in an immaterial decrease to "selling, general, and administrative expenses" for the three and six months ended June 30, 2024.

# NOTE 9 – NET LOSS PER SHARE

The Company implemented a 1-for-5 reverse stock split of its common stock effective July 1, 2024. All calculations have been adjusted to reflect this reverse stock split for all periods presented.

The table below sets forth a reconciliation of the basic and diluted earnings per share ("EPS") calculations for the three and six months ended June 30, 2024 and 2023:

	Three Months Ended June 30,					Six Months Ended June 30,			
(\$ in thousands, except share and per share amounts)		2024		2023		2024	2023		
	(A	s Restated)				(As Restated)			
Numerator:									
Net loss	\$	(83,633)	\$	(19,499)	\$	(101,220)	\$	(37,989)	
Denominator:									
Weighted average shares outstanding - basic		19,147,677		15,969,860		19,069,876		15,639,241	
Effect of dilutive equity awards (1)		—		—		—		—	
Weighted average shares outstanding - diluted		19,147,677		15,969,860		19,069,876		15,639,241	
Net loss per share:									
Basic	\$	(4.37)	\$	(1.22)	\$	(5.31)	\$	(2.43)	
Diluted	\$	(4.37)	\$	(1.22)	\$	(5.31)	\$	(2.43)	

<sup>(1)</sup> Due to the Company's net loss, all unvested equity awards, and the Private Placement Warrants are anti-dilutive. The dilutive convertible instruments of the Backstop Notes are out of the money.

In determining the weighted average shares outstanding for the three and six months ended June 30, 2024 for both basic and diluted earnings per share, the Company included the Penny Warrants issued to Searchlight in transactions dated November 15, 2023 and December 13, 2023, as the common shares of stock that would be issuable upon the exercise of such warrants are issuable for nominal consideration per share of common stock or cashless exercise at the option of Searchlight. The Penny Warrants were exercisable immediately upon issuance, although no such warrants had been exercised as of June 30, 2024.

Set forth in the table below is the number of securities not included in the computation of diluted shares outstanding because the effect would be anti-dilutive:

	Three Months Endeo	d June 30,	Six Months Ended June 30,			
	2024 2023		2024	2023		
Grants of RSUs with service only (i.e., time-vesting) conditions	821,635	1,209,984	821,635	1,066,442		
Common stock issuable under the Backstop Notes <sup>(1)</sup>	1,920,007	1,920,007	1,920,007	1,920,007		
Private Placement Warrants <sup>(2)</sup>	272,779	272,779	272,779	272,779		

<sup>(1)</sup> Common stock issuable under the Backstop Notes is presented at the maximum number of shares of common stock potentially issuable upon the exercise of the Backstop Notes, although the actual potentially issuable shares remain limited at 9.9% of the common stock outstanding.

<sup>(2)</sup> The number of shares of common stock covered by warrants outstanding at the effective time of the reverse stock split was reduced to one-fifth the number of shares of common stock covered by the warrants immediately preceding the reverse stock split, and the exercise price per share was increased by five times the exercise price immediately preceding the reverse stock split, resulting in the same aggregate price being required to be paid therefor upon exercise thereof as was required immediately preceding the reverse stock split.

Unvested restricted stock units with "time and performance conditions" are excluded from the disclosure of the number of potentially anti-dilutive securities because the performance conditions were not met at the end of the reporting periods. Therefore, these securities are not considered to be contingently issuable for purposes of dilutive EPS or anti-dilution calculations.

# NOTE 10 - RELATED PARTY TRANSACTIONS

#### Transactions with affiliates of the Company

Searchlight



Searchlight beneficially owned approximately 14% and 13% of the Company's outstanding common stock as of June 30, 2024 and December 31, 2023, respectively, through its ownership of the Penny Warrants. Searchlight is therefore considered an affiliate of the Company, and two of the Company's Board members are employed by Searchlight. Searchlight owns the Series A-1 preferred stock and the Penny Warrants.

Searchlight, as the current sole owner of the Series A-1 preferred stock, is solely owed the accrued interest arising from the Series A-1 preferred stock outstanding, which interest is referred to in the Series A-1 preferred stock Certificate of Designations as "Dividends". The "dividend rate" means, initially, 13% per annum, and dividends on each share of Series A-1 preferred stock shall (i) accrue on the liquidation preference of such share and on any accrued dividends on such share, on a daily basis from and including the issuance date of such share, whether or not declared, whether or not the Company has earnings and whether or not the Company has assets legally available to make payment thereof, at a rate equal to the dividend rate, (ii) compound quarterly and (iii) be payable quarterly in arrears, in accordance with the section, below, on each dividend payment date, commencing on December 31, 2023. Dividends on the Series A-1 preferred stock for any dividend payment period shall equal the sum of the daily dividend amounts accrued with respect to such share during such dividend payment period.

Dividends on the Series A-1 preferred stock shall be payable in cash only if, as and when declared by the Board, and, if not declared by the Board, the amount of accrued Dividends shall be automatically increased, without any action on the part of the Company or any other person, in an amount equal to the amount of the Dividend to be paid. For further clarity, if the Board does not declare and pay in cash, or the Company otherwise for any reason fails to pay in cash, on any dividend payment date, the full amount of any accrued and unpaid Dividend on the Series A-1 preferred stock since the most recent dividend payment date, then the amount of such unpaid Dividend shall automatically be added to the amount of accrued Dividends on such share on the applicable dividend payment date without any action on the part of the Company or any other person.

## Cerberus Telecom Acquisition Corp. ("CTAC")

CTAC was the initial private equity sponsor of the Company, and two of the Company's Board members are employed by CTAC. CTAC is therefore considered an affiliate of the Company. CTAC owns over 5% but less than 10% of the outstanding common stock of the Company.

Affiliates of CTAC own the Private Placement Warrants.

#### ABRY Partners, LLC ("ABRY")

ABRY beneficially owned approximately 29% of the Company's outstanding common stock as of June 30, 2024 and December 31, 2023. ABRY is therefore considered an affiliate of the Company, and two of the Company's Board members are employed by ABRY.

HealthEZ, an ABRY portfolio company, is the Company's health insurance third-party administrator. For the three and six months ended June 30, 2024, the administration costs incurred with HealthEZ were \$0.2 million and \$0.3 million, respectively. For the three and six months ended June 30, 2023, the administration costs incurred with HealthEZ were \$0.1 million and \$0.3 million, respectively. Aggregate expenses are recorded as a component of "selling, general, and administrative expenses incurred with affiliates" in the condensed consolidated statement of operations and comprehensive loss.

#### Transactions with affiliates of one of the Company's wholly-owned subsidiaries

A wholly-owned subsidiary of the Company located in Brazil maintained an office lease and professional services agreement with a company controlled by a key member of the subsidiary's management team. The office lease and professional services agreement with this affiliate were terminated on June 29, 2023, and thus, no such expenses were incurred for the three and six months ended June 30, 2024.

Aggregate expenses incurred for these transactions were \$0.2 million and \$0.3 million for the three and six months ended June 30, 2023, respectively, and are recorded as a component of "selling, general, and administrative expenses incurred with affiliates" in the condensed consolidated statement of operations and comprehensive loss.

The same wholly-owned subsidiary had an informal services agreement with a separate company controlled by two key members of the Company's management team. This services agreement was entered into to render technical assistance services to purchase and deliver telecommunication equipment to the Company's clients in Brazil, for which the affiliate was paid a nominal monthly fixed fee plus a fee of 7% of the gross amount of the cost incurred to purchase and deliver telecommunication equipment to the Company's clients in Brazil. These expenses are recorded as a component of "selling, general, and administrative expenses incurred with affiliates" in the condensed consolidated statements of operations and comprehensive loss for the relevant periods as disclosed below.

The service agreement with this affiliate was terminated on February 14, 2023, and thus, no such expenses were incurred for the three and six months ended June 30, 2024, and three months ended June 30, 2023. For the six months ended June 30, 2023, the Company incurred and paid \$0.1 million to this affiliate.



## NOTE 11 – COMMITMENTS AND CONTINGENCIES

#### Indirect Taxes

The Company, assisted by third party experts, is currently conducting a review of potential obligations surrounding indirect taxes, specifically, sales and telecommunications taxes. At the current time, the Company has had no actual or threatened claims arising from any governmental authority in any taxing jurisdiction in the United States where the Company does business regarding claims for any indirect tax liabilities emerging from any potential sales and telecommunications tax that may be owed to any such state or local governments in the various aforementioned taxing jurisdictions. However, a liability for sales and telecommunications tax may be asserted by a governmental authority if that authority determines that the Company is engaged in often-taxable "telecommunications services" rather than providing "internet access," which is not taxable in any jurisdiction by federal law. The determination of if a service provided is defined as "telecommunications services" may be highly subjective, open to interpretation, and can depend upon extremely intricate technical factors and specific fact patterns which may vary by customer and use case. Furthermore, some taxing jurisdictions may not levy taxes on telecommunications services, while others exist at the local level, including by municipality in some states.

The Company believes that it is probable that a liability for sales and telecommunications tax may exist. The Company initially estimated the possible range of loss in this matter as between \$1.8 million and \$18.1 million. The low end of the possible range of loss, which is the amount required to be recorded as a contingent loss by GAAP, is substantially unchanged from the low end of the possible range of loss as of December 31, 2023, and no additional loss or recovery estimates have been recorded for the period ended June 30, 2024.

The range of loss in this matter described above includes anticipation of recoveries from third parties at the low end, and no recoveries from third parties anticipated at the high end of the range, with interest and penalties assessed at both the low and high ends of the range, with penalties reduced in states where the Company intends to seek a "voluntary disclosure arrangement" as described further below. Although the Company's contracts with customers generally state that the customer must later pay associated taxes if such taxes become an issue, there is always a risk of customer non-payment. Due to the complexities involved in its number of customers, use cases, and jurisdictions in which it does business, along with the treatment of potential indirect taxes varying in each jurisdiction, and collectability estimates, this estimate may ultimately be resolved at either a greater or lesser amount than the estimated range.

Additionally, mitigating factors may exist, such as good-faith reseller certificates, which the Company has previously obtained in instances where the use case indicates that the customer is a reseller, private letter rulings that the Company may request from certain states where the specific tax law is unclear but may be resolved in the Company's favor, and voluntary disclosure arrangements whereby the Company may determine that it is probable that tax would be owed and enter into an agreement with a taxing jurisdiction to pay back taxes and avoid penalties that would otherwise likely apply.

The Company expects this matter to be settled within the next twelve months, and thus, the net contingent liability estimate of \$1.8 million remains accrued in "accrued liabilities" within "current liabilities" of the Company's condensed consolidated balance sheets as of June 30, 2024 and December 31, 2023.

#### **Purchase Obligations**

The Company has vendor commitments primarily relating to carrier and open purchase obligations that the Company incurs in the ordinary course of business. As of June 30, 2024, the purchase commitments were as follows:

	(\$ in thousands)
2024	\$ 13,812
2025	10,272
2026	6,596
2027	5,946
2028	6,321
Thereafter	4,301
Total	\$ 47,248

## Legal Contingencies

From time to time, the Company may be a party to litigation relating to claims arising in the normal course of business. As of June 30, 2024, the Company was not aware of any legal claims that could materially impact its financial condition.



#### NOTE 12 - SUBSEQUENT EVENTS

Effective July 1, 2024, the Company effected a reverse stock split of its common stock at a ratio of 1-for-5.

On August 14, 2024, the Company announced a restructuring plan to streamline operations and reduce costs. It is estimated that the plan will impact between 170 and 240 employees and contractors in all areas across all functions. The Company estimates that it will incur restructuring charges approximately between \$5.0 million and \$6.0 million in connection with the plan during the third quarter of 2024. These charges are primarily related to severance payments and employee benefits. The Company expects substantially all of the actions associated with the plan to be completed by December 31, 2024.

The estimate of the charges that the Company expects to incur in connection with the plan, and the timing thereof, are subject to a number of assumptions, including local employment law requirements in various jurisdictions, and actual amounts may differ materially from estimates. In addition, the Company may incur other charges not currently contemplated due to unanticipated events that may occur, including in connection with the implementation of the plan.

## ITEM 2. MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

The following discussion and analysis of our financial condition and results of operations should be read together with our Annual Report on Form 10-K for the year ended December 31, 2023 (the "Annual Report on Form 10-K") and unaudited interim condensed consolidated financial statements as of and for the three and six months ended June 30, 2024 and 2023, together with related notes thereto. Unless the context otherwise requires, all references in this Amendment No. 1 on Form 10-Q/A to "the Company" "KORE," "us," "our," "ours," or "we" refer to KORE Group Holdings, Inc. Certain terms are defined in our Annual Report on Form 10-K.

#### Cautionary Note Regarding Forward-Looking Statements

This Amendment No. 1 on Form 10-Q/A contains forward-looking statements, within the meaning of the Private Securities Litigation Reform Act of 1995, that involve risks and uncertainties. Forward-looking statements provide current expectations of future events based on certain assumptions and include any statement that does not directly relate to any historical or current fact. For example, statements in this Form 10-Q regarding the potential future impact of macroeconomic conditions on the Company's business and results of operations are forward-looking statements can also be identified by words such as "future," "anticipates," "believes," "estimates," "expects," "intends," "plans," "predicts," "will," "would," "could," "can," "may," and similar terms. Forward-looking statements are not guarantees of future performance and the Company's actual results may differ significantly from the results discussed in the forward-looking statements. Factors that might cause such differences include, but are not limited to, those discussed in Part II, Item 1A. "Risk Factors" of the Company's Annual Report on Form 10-C/A and Part I, Item 1A. "Risk Factors" of the Company's Annual Report on Form 10-K. The Company assumes no obligation to revise or update any forward-looking statements for any reason, except as required by law.

Factors that could have a material adverse effect on future results and performance relative to those set forth in or implied by the related forward-looking statements, as well as on our business, financial condition, liquidity, results of operations and prospects, include, but are not limited to:

- our ability to develop and introduce new products and services successfully;
- our ability to compete in the market in which we operate;
- our ability to meet the price and performance standards of the evolving 5G New Radio ("5G NR") products and technologies;
- our ability to expand our customer reach/reduce customer concentration;
- our ability to grow the Internet of Things ("IoT") and mobile portfolio outside of North America;
- our ability to make scheduled payments on or to refinance our indebtedness;
- · our ability to introduce and sell new products that comply with current and evolving industry standards and government regulations;
- our ability to comply with complex and evolving local, state, federal, and international laws and regulations, fees, and taxes that may apply to our products or services;
- our ability to develop and maintain strategic relationships to expand into new markets;
- · our ability to properly manage the growth of our business to avoid significant strains on our management and operations and disruptions to our business;
- our reliance on third parties to manufacture components of our solutions;
- our ability to accurately forecast customer demand and timely delivery of sufficient product quantities;
- our reliance on sole source suppliers for some products, services and devices used in our solutions;
- · the continuing impact of uncertain global economic conditions on the demand for our products;
- the impact of geopolitical instability on our business;
- the emergence of global public health emergencies, epidemics, or pandemics, which could extend lead times in our supply chain and lengthen sales cycles with our customers;
- · the impact that new or adjusted tariffs may have on the costs of components or our products, and our ability to sell products internationally;
- our ability to be cost competitive while meeting time-to-market requirements for our customers;
- our ability to meet the product performance needs of our customers in wireless broadband data access markets;
- demand for our services;
- our dependence on wireless telecommunication operators delivering acceptable wireless services;
- the outcome of any pending or future litigation, including intellectual property litigation;
- · infringement claims with respect to intellectual property contained in our solutions;
- · our continued ability to license necessary third-party technology for the development and sale of our solutions;
- the introduction of new products that could contain errors or defects;
- the conduct of business abroad, including related foreign currency risks;
- the pace of 5G wireless network rollouts globally and their adoption by customers;
- · our ability to make focused investments in research and development;
- · our ability to identify suitable acquisition candidates or to successfully integrate and realize the benefits of our past or future strategic acquisitions or investments;
- our ability to hire, retain and manage qualified personnel to maintain and expand our business; and
- our ability to maintain adequate liquidity to meet our financial needs and/or raise capital in the future.

When considering forward-looking statements, you should keep in mind the risk factors and other cautionary statements in this Amendment No. 1 on Form 10-Q/A and in the Annual Report on Form 10-K. Readers are cautioned not to place undue reliance on any of these forward-looking statements, which reflect our management's views only as of the date such statements are made. The risks summarized under Item 1A. "Risk Factors" in the Annual Report on Form 10-K and under Item 1A. "Risk Factors" in this Amendment No. 1 on Form 10-Q/A could cause actual results and performance to differ materially from those set forth in or implied by our forward-looking statements. New risks and uncertainties arise over time, and it is not possible for us to predict those events or how they may affect us.

#### Restatement of Previously Issued Unaudited Condensed Consolidated Financial Statements

In this Amendment No. 1 on Form 10-Q/A, we have restated our previously issued Unaudited Condensed Consolidated Financial Statements as of and for the three and six month periods ended June 30, 2024 (the "Affected Period"). As a result, we have also revised certain previously reported financial information for the Affected Period in this Item 2. "Management's Discussion and Analysis of Financial Condition and Results of Operations" including, but not limited to, information within the "Results of Operations for the Three and Six Months Ended June 30, 2024 and 2023" section to conform the discussion with the appropriate restated amounts. See Part I, Item 1. "Financial Statements (Unaudited)," Note 1 – *Summary of Significant Accounting Policies* for additional information related to the restatement.

#### Overview

We offer IoT connectivity to the Internet ("Connectivity") and other IoT solutions ("IoT Solutions") to our customers. We are one of the largest global independent IoT enablers, delivering critical services globally to customers to deploy, manage, and scale their IoT application and use cases. We provide advanced connectivity services, location-based services, device solutions, and managed and professional services used in the development and support of IoT solutions and applications. Our IoT platform is delivered in partnership with the world's largest mobile network operators and provides secure, reliable, wireless Internet connectivity to mobile and fixed devices. This technology enables us to expand our global technology platform by transferring capabilities across our five vertical markets comprised of (i) Connected Health, (ii) Fleet Management, (iii) Asset Monitoring, (iv) Retail Communications Services and (v) Industrial IoT, and to deliver complementary products to channel partners worldwide.

Our industry verticals are not considered to be segments for the purposes of financial reporting, as discrete financial information is not available for the aforementioned verticals (or that of connectivity vs solutions) below the level of costs of revenue, exclusive of depreciation and amortization, and our Chief Operating Decision Maker ("CODM") reviews financial information presented on a consolidated basis for purposes of making operating decisions, allocating resources, and evaluating financial performance. Our CODM is our Interim President and Chief Executive Officer, Mr. Ronald Totton.

#### **Trends and Recent Developments**

#### Overall macroeconomic environment and its effect on us

Trends in the overall U.S. economy in the first six months of 2024 reflected an uncertain economic environment, which included sustained high interest rates in the U.S., uncertainty surrounding an upcoming U.S. presidential election, and regional conflicts around the world, all of which increase the unpredictability of the overall macroeconomic outlook for the remainder of 2024. Additionally, the U.S. unemployment rate has continued to increase over 2024, with the metric of long-term unemployment comprising nearly a quarter of unemployed individuals, which is an indicator of increasing softness in the U.S. economy.

At this time, we generally expect revenue derived from the Connectivity verticals of our business to remain fairly stable, given the "stickiness" of this revenue, while the more volatile IoT Managed Services (or "IoTMS") business verticals consisting of Solutions and Products may experience uneven revenue on both an actual and projected basis. We expect that IoTMS projects may be delayed by customers, due to overall macroeconomic conditions. We further expect that the overall IoT market may become more competitive from a pricing standpoint, and that our existing customers will continue to seek efficiency in terms of their operating expenses, all of which may create pressure on our revenue.

#### Recent developments in our business

Effective on May 3, 2024, pursuant to the mutual agreement of our Board of Directors (the "Board") and Romil Bahl, Mr. Bahl stepped down as President and Chief Executive Officer of the Company and a member of the Board. Also effective on May 3, 2024, Ronald Totton was appointed by the Board as our Interim President and Chief Executive Officer.

On June 12, 2024, at our 2024 Annual Meeting of Stockholders, our stockholders approved a reverse stock split of the Company's common stock, \$0.0001 par value per share (the "common stock"), at a ratio of not less than 1-for-4 and not greater than 1-for-10 (or any whole number in between). The Board subsequently determined that the ratio of the reverse stock split should be 1-for-5 and the reverse stock split with that ratio became effective as of July 1, 2024.

On August 14, 2024, as disclosed in Part II, Item 5. "Other Information" of this Quarterly Report on Form 10-Q, we announced a restructuring plan to streamline operations and reduce costs. It is estimated that the plan will impact between 170 and 240 employees and contractors in all areas across all functions. We estimate that we will incur restructuring charges approximately between \$5.0 million and \$6.0 million in



connection with the plan during the third quarter of 2024. These charges are primarily related to severance payments and employee benefits. We expect substantially all of the actions associated with the plan to be completed by December 31, 2024.

The estimate of the charges that we expect to incur in connection with the plan, and the timing thereof, are subject to a number of assumptions, including local employment law requirements in various jurisdictions, and actual amounts may differ materially from estimates. In addition, we may incur other charges not currently contemplated due to unanticipated events that may occur, including in connection with the implementation of the plan.

#### Results of Operations for the Three and Six Months Ended June 30, 2024 and 2023:

#### Revenue

We derive revenue from IoT Connectivity services and IoT Solutions services (collectively, the "Services") as well as products including IoT Connectivity (consisting of subscriber identity module ("SIM") cards) and IoT devices (within a comprehensive IoT solution) together referred to as "Products".

Revenue arising from IoT Connectivity services generally consists of a monthly subscription fee and additional data usage fees that are part of a bundled solution which enables other providers and enterprise customers to complete their platforms for solutions to provide IoT Connectivity or other IoT Solutions. IoT Connectivity also includes charges for each SIM sold to a customer.

Revenue from IoT Solutions is derived from IoT device management services, location-based software services, and IoT security software services. Fees charged for device management services include the cost of the underlying IoT device and the cost of deploying and managing such devices. Fees charged for device management services are generally billed on the basis of a fee per deployed IoT device, which depends on the scope of the underlying services and the IoT device being deployed. Location-based software services and IoT security software services are charged monthly on a per-subscriber basis.

The tables below set forth the details of revenue from services and products for the three and six months ended June 30, 2024 and 2023:

	 Three Months	Ended Jui	ne 30,	Year-over-Year Increase / (Decrease)			
(\$ in thousands)	2024		2023		\$	%	
Services	\$ 57,318	\$	51,023	\$	6,295	12 %	
Products	10,550		18,513		(7,963)	(43)%	
Total revenue	\$ 67,868	\$	69,536	\$	(1,668)	(2)%	

	Six Months Ended June 30,					Year-over-Year Increase / (Decrease)		
(\$ in thousands)		2024		2023		\$	%	
Services	\$	116,958	\$	98,573	\$	18,385	19 %	
Products		26,885		36,938		(10,053)	(27)%	
Total revenue	\$	143,843	\$	135,511	\$	8,332	6 %	

Services revenue increased by \$6.3 million for the three months ended June 30, 2024, compared to the three months ended June 30, 2023. The increase in services revenue was primarily driven by the acquisition of Twilio, Inc.'s ("Twilio") IoT business, and the residual growth was driven by new customer business and increased connectivity utilization in our existing customer base.

Products revenue decreased by \$8.0 million for the three months ended June 30, 2024, compared to the three months ended June 30, 2023. The decrease in products revenue was primarily driven by reduced demand from our largest customers, as they applied greater emphasis on inventory management and order fulfillment. In addition, we made the decision at the end of 2023 to accept fewer less-profitable hardware deals in 2024.

Services revenue increased by \$18.4 million for the six months ended June 30, 2024, compared to the six months ended June 30, 2023. The increase in services revenue was primarily driven by the acquisition of Twilio's IoT business, and the residual growth was driven by new customer business and increased connectivity utilization in our existing customer base.

Products revenue decreased by \$10.1 million for the six months ended June 30, 2024, compared to the six months ended June 30, 2023. The decrease in products revenue was primarily driven by reduced demand from our largest customers, as they applied greater emphasis on inventory management and order fulfillment. In addition, we made the decision at the end of 2023 to accept fewer less-profitable hardware deals in 2024.

The tables below set forth the details of revenue disaggregated as arising from IoT Connectivity and IoT Solutions for the three and six months ended June 30, 2024 and 2023:

	Three Mo				Year-over-Year Increase / (Decrease)		
(\$ in thousands)		2024		2023		\$	%
IoT Connectivity	\$	55,772	\$	48,284	\$	7,488	16 %
IoT Solutions		12,096		21,252		(9,156)	(43)%
Total revenue	\$	67,868	\$	69,536	\$	(1,668)	(2)%

	Six Months E	nded Ju	ne 30,	Year-over-Year Increase / (Decrease)		
(in thousands)	 2024		2023		\$	0/0
IoT Connectivity	\$ 113,656	\$	91,873	\$	21,783	24 %
IoT Solutions	30,187		43,638		(13,451)	(31)%
Total revenue	\$ 143,843	\$	135,511	\$	8,332	6 %

IoT Connectivity revenue increased by \$7.5 million for the three months ended June 30, 2024, compared to the three months ended June 30, 2023. The increase in IoT Connectivity revenue was primarily driven by the acquisition of Twilio's IoT business. Additional revenue growth was driven by SIM transfers from key strategic customers, organic growth in existing customers as a result of net new activations, and increased connectivity consumption.

IoT Solutions revenue decreased by \$9.2 million for the three months ended June 30, 2024, compared to the three months ended June 30, 2023. The decrease in IoT Solutions revenue was primarily driven by reduced demand from our largest customers in the current year as these customers applied greater emphasis on inventory management and order fulfillment, in addition to our decision to accept fewer less-profitable hardware deals in 2024.

IoT Connectivity revenue increased by \$21.8 million for the six months ended June 30, 2024, compared to the six months ended June 30, 2023. The increase in IoT Connectivity revenue was primarily driven by the acquisition of Twilio's IoT business. Additional revenue growth was driven by SIM transfers from key strategic customers, organic growth in existing customers as a result of net new activations, and increased connectivity consumption.

IoT Solutions revenue decreased by \$13.5 million for the six months ended June 30, 2024, compared to the six months ended June 30, 2023. The decrease in IoT Solutions revenue was primarily driven by reduced demand from our largest customers in the current year as these customers applied greater emphasis on inventory management and order fulfillment, in addition to our decision to accept fewer less-profitable hardware deals in 2024.

#### Cost of revenue, exclusive of depreciation and amortization

The cost of revenue associated with IoT Connectivity include carrier costs, network operations, technology licenses, and SIMs. The cost of revenue associated with IoT Solutions include the cost of devices, shipping costs, warehouse lease and related facilities expenses, and personnel cost. The total cost of revenue excludes depreciation and amortization.

The tables below set forth our cost of revenue, exclusive of depreciation and amortization, for the three and six months ended June 30, 2024 and 2023, disaggregated by "cost of services" and "cost of products":

	Three Months Ended June 30,					Year-over-Year Increase / (Decrease)			
(\$ in thousands)		2024		2023		\$	%		
Cost of services	\$	22,919	\$	18,068	\$	4,851	26.8 %		
Cost of products		6,326		13,648		(7,322)	(53.6)%		
Total cost of revenue	\$	29,245	\$	31,716	\$	(2,471)	(7.8)%		

	Six Months Ended June 30,					Year-over-Year Increase / (Decrease)			
(\$ in thousands)		2024		2023		\$	%		
Cost of services		46,865		34,611	\$	12,254	35.4 %		
Cost of products		16,593		27,422		(10,829)	(39.5)%		
Total cost of revenue	\$	63,458	\$	62,033	\$	1,425	2.3 %		

The table below sets forth our revenue less our cost of revenue, excluding depreciation and amortization, as a percentage of revenue, based upon the categories of revenue and associated costs disaggregated by "cost of services" and "cost of products":

	Three Months Ended	June 30,	Six Months Ended June 30,			
	2024	2023	2024	2023		
Cost of services	60.0 %	64.6 %	59.9 %	64.9 %		
Cost of products	40.0 %	26.3 %	38.3 %	25.8 %		
Overall blended rate	56.9 %	54.4 %	55.9 %	54.2 %		

Cost of services increased by \$4.9 million for the three months ended June 30, 2024, compared to the three months ended June 30, 2023. The increase in cost of services was primarily due to additional carrier costs related to the acquisition of the Twilio IoT business, along with SIM transfers and increased connectivity consumption across multiple carriers.

Cost of products decreased by \$7.3 million for the three months ended June 30, 2024, compared to the three months ended June 30, 2023. The decrease in cost of products was primarily due to lower hardware sales volume from existing IoT Solutions customers.

Cost of services increased by \$12.3 million for the six months ended June 30, 2024, compared to the six months ended June 30, 2023. The increase in cost of services was primarily due to additional carrier costs related to the acquisition of the Twilio IoT business, along with SIM transfers and increased connectivity consumption across multiple carriers.

Cost of products decreased by \$10.8 million for the six months ended June 30, 2024, compared to the six months ended June 30, 2023. The decrease in cost of products was primarily due to lower hardware sales volume from existing IoT Solutions customers.

The tables below set forth our cost of revenue, exclusive of depreciation and amortization, for the three and six months ended June 30, 2024 and 2023, disaggregated by "cost of IoT Connectivity" and "cost of IoT Solutions":

	 Three Months Ended June 30,				Year-over-Year Ir	ncrease / (Decrease)
(\$ in thousands)	2024		2023		\$	%
Cost of IoT Connectivity	\$ 21,809	\$	16,816	\$	4,993	30 %
Cost of IoT Solutions	7,436		14,900		(7,464)	(50)%
Total cost of revenue	\$ 29,245	\$	31,716	\$	(2,471)	(8)%

	Six Months Ended June 30,				Year-over-Year Increase / (Decrease)			
(in thousands)		2024		2023		\$	%	
Cost of IoT Connectivity	\$	44,485	\$	31,972	\$	12,513	39 %	
Cost of IoT Solutions		18,973		30,061		(11,088)	(37)%	
Total cost of revenue	\$	63,458	\$	62,033	\$	1,425	2 %	

The table below sets forth our revenue less our cost of revenue, excluding depreciation and amortization, as a percentage of revenue, based upon the categories of revenue and associated costs disaggregated by "cost of IoT Connectivity" and "cost of IoT Solutions":

	Three Months Ended	l June 30,	Six Months Ended June 30,			
	2024	2023	2024	2023		
Cost of IoT Connectivity	60.9 %	65.2 %	60.9 %	65.2 %		
Cost of IoT Solutions	38.5 %	29.9 %	37.1 %	31.1 %		
Overall blended rate	56.9 %	54.4 %	55.9 %	54.2 %		

The cost of IoT Connectivity increased by \$5.0 million for the three months ended June 30, 2024, compared to the three months ended June 30, 2023. The increase in the cost of IoT Connectivity was primarily due to additional carrier costs driven by the acquisition of Twilio's IoT business along with growth in connections across multiple carriers and increased connectivity consumption across those carriers from our existing customers.

During the three months ended June 30, 2024, the cost of IoT Connectivity as a percentage decreased 4.3% compared to three months ended June 30, 2023, primarily driven by the inclusion of the lower margin IoT Connectivity revenue from the acquisition of Twilio's IoT business.

The cost of IoT Solutions decreased by \$7.5 million for the three months ended June 30, 2024, compared to the three months ended June 30, 2023. The decrease in the cost of IoT Solutions was primarily due to decreased costs associated with lower IoT Solutions revenue from existing customers.

During the three months ended June 30, 2024, the cost of IoT Solutions as a percentage increased 8.6% as compared to the three months ended June 30, 2023, primarily driven by the volume mix of hardware sourced at a lower cost base as compared to prior year. Additional benefits have been realized from growth in residual partner agreements.

The cost of IoT Connectivity increased by \$12.5 million for the six months ended June 30, 2024, compared to the six months ended June 30, 2023. The increase in the cost of IoT Connectivity was primarily due to additional carrier costs driven by the acquisition of Twilio's IoT business along with growth in connections across multiple carriers and increased connectivity consumption across those carriers from our existing customers.

During the six months ended June 30, 2024, the cost of IoT Connectivity as a percentage decreased 4.3% compared to the six months ended June 30, 2023, primarily driven by the inclusion of the lower margin IoT Connectivity revenue from the acquisition of Twilio's IoT business.

The cost of IoT Solutions decreased by \$11.1 million for the six months ended June 30, 2024, compared to the six months ended June 30, 2023. The decrease in the cost of IoT Solutions was primarily due to decreased costs associated with lower IoT Solutions revenue from existing customers.

During the six months ended June 30, 2024, the cost of IoT Solutions as a percentage increased 6.0% compared to the six months ended June 30, 2023, primarily driven by the volume mix of hardware sourced at a lower cost base as compared to prior year. Additional benefits have been realized from growth in residual partner agreements.

#### Selling, general, and administrative expenses

The following tables set forth the Company's selling, general, and administrative expenses incurred during the three and six months ended June 30, 2024 and 2023:

		Three Months Ended June 30,			Year-over-Year Increase / (Decrease)			
		2024		2023		\$	%	
(\$ in thousands)	(As	Restated)				(As Restated)	(As Restated)	
Selling, general, and administrative expenses	\$	34,877	\$	32,563	\$	2,314	7	%

	Six Months Ended June 30,				Year-over-Year I	ncrease / (Decrease)
	 2024		2023		\$	%
(\$ in thousands)	 (As Restated)				(As Restated)	(As Restated)
Selling, general, and administrative expenses	\$ 70,244	\$	62,430	\$	7,814	13 %

Selling, general, and administrative ("SG&A") expenses relate primarily to expenses for general management, sales and marketing, finance, audit, legal fees, and other general operating expenses.

SG&A increased by \$2.3 million for the three months ended June 30, 2024, compared to the three months ended June 30, 2023. The increase in SG&A expenses was primarily driven by an increase in personnel-related costs, including salaries and benefits including the additional headcount from the acquisition of Twilio's IoT business, executive employee termination costs, and stock compensation.

SG&A increased by \$7.8 million for the six months ended June 30, 2024, compared to the six months ended June 30, 2023. The increase in SG&A expenses was primarily driven by an increase in personnel-related costs, including salaries and benefits including the additional headcount from the acquisition of Twilio's IoT business, executive employee termination costs, and stock compensation.



#### Selling, general, and administrative expenses incurred with affiliates

The following table sets forth the Company's sales, general, and administrative expenses incurred with affiliates during the three and six months ended June 30, 2024 and 2023:

		Three Months	Ended June 3	0,	Year-over-Year Increase / (Decrease)		
(\$ in thousands)		2024	2	023	\$	%	
Selling, general, and administrative expenses incurred with affiliates	\$	159	\$	329	*	*	
	_	Six Months <b>E</b>	Ended June 30	,	Year-over-Year l	Increase / (Decrease)	
(\$ in thousands)		Six Months E 2024		, 023	Year-over-Year I \$	Increase / (Decrease) %	

#### \* Not meaningful

For the three and six months ended June 30, 2024, selling, general, and administrative ("SG&A") expenses incurred with affiliates related solely to fees paid to HealthEZ, an ABRY Partners, LLC ("ABRY") portfolio company. HealthEZ is the Company's third-party health insurance administrator. ABRY beneficially owned approximately 29% of the Company's outstanding common stock. ABRY is therefore considered an affiliate of the Company, and two of the Company's Board members are employed by ABRY.

For the three and six months ended June 30, 2023, SG&A expenses incurred with affiliates related to expenses incurred to HealthEZ for administration of our health insurance plan, along with technical assistance services, rent, and professional services to two companies controlled by a key member of our subsidiary's management team. We terminated the technical assistance services agreement on February 14, 2023 and the termination of the office lease and professional services agreement on June 29, 2023.

## **Non-GAAP Financial Measures**

In conjunction with net income (loss) calculated in accordance with GAAP, we also use EBITDA and Adjusted EBITDA to evaluate our ongoing operations and for internal planning and forecasting purposes. Non-GAAP financial information is presented for supplemental informational purposes only, should not be considered in isolation or as a substitute for financial information presented in accordance with GAAP, and may be different from similarly-titled non-GAAP measures used by other companies. We believe that along with our GAAP financial information, our non-GAAP financial information when taken collectively and evaluated appropriately, is helpful to investors in assessing our operating performance.

#### EBITDA and Adjusted EBITDA

EBITDA is defined as net income (loss) before interest expense, income tax expense or benefit, and depreciation and amortization.

Adjusted EBITDA is defined as EBITDA adjusted for certain unusual and other significant items and removes the volatility associated with non-cash items and operational income and expenses that are not expected to be ongoing. Such adjustments include goodwill impairment charges, changes in the fair value of certain of our warrants required by GAAP to be accounted for at fair value, gains or losses on debt extinguishment, "transformation expenses" as defined below, acquisition costs, integration-related restructuring costs, stock-based compensation, and foreign currency gains and losses.

The following tables set forth a reconciliation of net loss to EBITDA and Adjusted EBITDA for the three and six months ended June 30, 2024 and 2023:

	Three Months	s Ended June 30,	Six Months E	nded June 30,
	2024	2023	2024	2023
(in thousands)	(As Restated)		(As Restated)	
Net loss	\$ (83,633)	\$ (19,499)	\$ (101,220)	\$ (37,989)
Income tax benefit	(1,654)	(495)	(2,074)	(864)
Interest expense, net	12,650	10,407	25,290	20,602
Depreciation and amortization	14,423	14,512	28,029	28,637
EBITDA	(58,214)	4,925	(49,975)	10,386
Goodwill impairment	65,864	_	65,864	—
Change in fair value of warrant liability	(4,365)	3	(6,686)	—
Transformation expenses	—	1,694	—	3,558
Acquisition costs	—	795	_	1,776
Integration-related restructuring costs	4,115	3,098	8,688	5,323
Stock-based compensation	3,963	3,005	6,671	5,575
Foreign currency loss	858	122	2,202	236
Other <sup>(1)</sup>	(801)	597	(587)	713
Adjusted EBITDA	\$ 11,420	\$ 14,239	\$ 26,177	\$ 27,567

(1) "Other" adjustments are comprised of adjustments for certain indirect or non-income based taxes.

Transformation expenses are related to the implementation of our strategic transformation plan and include the costs of a re-write of our core technology platform, expenses incurred to design certain new IoT Solutions, and "go-to-market" capabilities. These expenses were completed in 2023.

Integration-related restructuring costs for the three and six months ended June 30, 2024 were primarily comprised of retention bonuses, severances, license and subscription fees, and professional services related to integration of previously acquired businesses. For the three and six months ended June 30, 2023, these costs were primarily associated with legal, accounting diligence, quality of earnings, valuation, and search expenses related to the acquisition of the Twilio IoT business.

# **Key Operational Metrics**

We review a number of operational metrics to measure our performance, identify trends affecting our business, prepare financial projections, and make strategic decisions. The operational metrics identified by management as key operational metrics are Total Number of Connections, Average Connections, Dollar-Based Net Expansion Rate, Total Contract Value, and Average Revenue per User.

#### Total Number of Connections and Average Connections

Our "Total Number of Connections at period end" constitutes the total of all our IoT Connectivity services connections, which includes the contribution of eSIMs but excludes certain connections where mobile carriers license our subscription management platform from us. The "Average Connections Count" is the simple average of the total connections during the relevant fiscal period(s) presented.

These metrics are the principal measures used by management to assess the growth of the business on a periodic basis, on a SIM and / or device-based perspective. We believe that investors also use these metrics for similar purposes.

The table below sets forth our Total Number of Connections as of June 30, 2024 and December 31, 2023:

	June 30, 2024	December 31, 2023
Total Number of Connections at period end	18.6 million	18.5 million

The table below sets forth our Average Connections Count for the three and six months ended June 30, 2024 and 2023:

	June 30, 2024	June 30, 2023
Average Connections Count for the three months ended	18.5 million	16.5 million
Average Connections Count for the six months ended	18.3 million	15.8 million

Period-end and average connections as of both periods presented and for the three and six months ended June 30, 2024 included an increase of approximately 3.5 million connections related to the acquisition of Twilio's IoT business.

#### Dollar Based Net Expansion Rate ("DBNER")

DBNER tracks the combined effect of cross-sales of IoT Solutions to KORE's existing customers, its customer retention and the growth of its existing business. KORE calculates DBNER by dividing the revenue for a given period ("given period") from existing go-forward customers by the revenue from the same customers for the same period measured one year prior ("base period").

The revenue included in the current period excludes revenue from (i) customers that are "non-go-forward" customers, meaning customers that have either communicated to KORE before the last day of the current period their intention not to provide future business to KORE or customers that KORE has determined are transitioning away from KORE based on a sustained multiyear time period of declines in revenue and (ii) new customers that started generating revenue after the end of the base period. For the purposes of calculating DBNER, if KORE acquires a company during the given period or the base period, then the revenue of a customer before the acquisition but during either the given period or the base period is included in the calculation. For example, to calculate our DBNER for the trailing 12 months ended June 30, 2024, we divide (i) revenue, for the trailing 12 months ended June 30, 2023, thom go-forward customers that started generating revenue on or before June 30, 2023, by (ii) revenue, for the trailing 12 months ended June 30, 2023, from the same cohort of customers.

It is often difficult to ascertain which customers should be deemed not to be go-forward customers for purposes of calculating DBNER. Customers are not required to give notice of their intention to transition off of the KORE platform, and a customer's exit from the KORE platform can take months or longer, and total connections of any particular customer can at any time increase or decrease for any number of reasons, including pricing, customer satisfaction or product fit—accordingly, a decrease in total connections may not indicate that a customer is intending to exit the KORE platform, particularly if that decrease is not sustained over a period of several quarters. DBNER would be lower if it were calculated using revenue from non-go-forward customers.

DBNER is used by management as a measure of growth of KORE's existing customers (i.e., "same store" growth) and as a measure of customer retention, from a revenue perspective. It is not intended to capture the effect of either new customer wins or the declines from non-go-forward customers on KORE's total revenue growth. This is because DBNER excludes new customers who started generating revenue after the base period and also excludes any customers who are non-go-forward customers on the last day of the current period. Revenue increases from new customer wins, and a decline in revenue from non-go-forward customers are also important factors in assessing KORE's revenue growth, but these factors are independent of DBNER.

KORE's DBNER was 92% for the twelve months ended June 30, 2024, as compared to 99% for the twelve months ended June 30, 2023. This decrease was primarily due to decreased IoT solutions revenue from certain IoT Solutions customers.

# Total Contract Value ("TCV")

TCV represents our estimated value of a revenue opportunity. TCV for an IoT Connectivity opportunity is calculated by multiplying by 40 the estimated revenue expected to be generated during the twelfth month of production. TCV for an IoT Solutions opportunity is either the actual total expected revenue opportunity, or if it is a longer-term "programmatically recurring revenue" program, calculated for the first 36 months of the delivery period. TCV is used by management as a measure of the revenue opportunity of KORE's sales funnel, which we define as opportunities our sales team is actively pursuing, potentially leading to future revenue.

As of June 30, 2024, our sales funnel included over 1,148 opportunities with an estimated potential TCV of over \$437 million. As of June 30, 2023, our sales funnel included over 1,500 opportunities with an estimated potential TCV of \$660 million.

#### Average Revenue per User ("ARPU")

ARPU is used by management as a measure to assess the revenue generated per connection. It is calculated by dividing the total IoT connectivity revenue during the period by the total number of connections during that same period. We believe that ARPU is an important metric for both management and investors to help in understanding the financial performance and effectiveness of the Company's monetization per connection.

ARPU was \$1.00 and \$0.98 for the three months ended June 30, 2024 and 2023, respectively, and \$1.03 and \$0.98 for the six months ended June 30, 2024 and 2023, respectively.



#### Liquidity and Capital Resources

#### Overview

Liquidity is a measurement of our ability to meet potential cash requirements, including ongoing commitments to repay borrowings, fund our operating costs, and satisfy other general business needs. Our liquidity requirements have historically arisen from our working capital needs, obligations to make scheduled payments of interest and principal on our indebtedness, and capital expenditures to facilitate the growth and expansion of the business, which was historically accomplished via acquisitions. We do not plan on any acquisitions in the foreseeable future.

Going forward, we may continue to utilize borrowings, including bank credit facilities and lines of credit, to fund our liquidity requirements. We are highly leveraged, and such borrowings may not be available with attractive terms or at all. We may also seek to raise additional capital through public or private offerings of equity, equity-related, or debt securities, depending upon market conditions. The use of any particular source of capital and funds will depend on market conditions and the availability, if any, of these sources.

We believe these identified sources of financing will be adequate for purposes of meeting our short-term (within one year) and our longer-term liquidity needs. We cannot predict with certainty the specific transactions we will undertake to generate sufficient liquidity to meet our obligations as they come due. We will adjust our plans as appropriate in response to changes in our expectations and any potential changes in market conditions.

#### Summary and Description of Financing Arrangements

The table below sets forth a summary of the Company's outstanding long-term debt as of June 30, 2024 and December 31, 2023:

(in thousands)	Ju	ne 30, 2024	Dece	mber 31, 2023
Term Loan - Whitehorse	\$	184,075	\$	185,000
Backstop Notes		120,000		120,000
Other borrowings		—		561
Total	\$	304,075	\$	305,561
Less: current portion of long-term debt		(1,850)		(2,411)
Less: debt issuance costs, net of accumulated amortization of \$1.1 million and \$0.8 million, respectively		(2,652)		(2,911)
Less: original issue discount		(3,710)		(4,130)
Total long-term debt and other borrowings, net	\$	295,863	\$	296,109

## Term Loan and Revolving Credit Facility — WhiteHorse Capital Management, LLC ("WhiteHorse")

On November 9, 2023, the Company, only with respect to certain limited sections thereof, and certain subsidiaries of the Company entered into a credit agreement with WhiteHorse that consisted of a senior secured term loan of \$185.0 million ("Term Loan") as well as a senior secured revolving credit facility of \$25.0 million (the "Revolving Credit Facility" and, together with the Term Loan, the "Credit Facilities"). Borrowings under the Term Loan and the Revolving Credit Facility bear interest at a rate at the Company's option of either (1) Term SOFR for a specified interest period (at the Company's option) of one to three months plus an applicable margin of up to 6.50% or (2) a base rate plus an applicable margin of up to 5.50%. The Term SOFR rate is subject to a "floor" of 1.0%. The applicable margins for Term SOFR rate and base rate borrowings are each subject to a reduction to 6.25% and 6.00% if the Company maintains a first lien net leverage ratio of less than 2.25:1.00 and greater than or equal to 1.75:1.00 and less than 1.75:1.00, respectively. Interest is paid on the last business day of each quarterly interest period except at maturity. The credit agreement became effective on November 15, 2023.

Principal payments of approximately \$0.5 million are due on the last business day of each quarter. The maturity date of the Credit Facilities is November 15, 2028.

As of June 30, 2024 and December 31, 2023, there were no amounts outstanding on the Revolving Credit Facility.

The Credit Facilities are secured by substantially all of the Company's subsidiaries' assets. The Term Loan agreement restricts cash dividends and other distributions from the Company's subsidiaries to the Company and also restricts the Company's ability to pay cash dividends to its stockholders.

The Credit Facilities are subject to customary financial covenants including to the Total Net Leverage Ratio, defined as, with respect to any period end, the ratio of (a) Consolidated Total Debt to (b) Consolidated EBITDA (as defined in the credit agreement, as discussed below); and First Lien Net Leverage Ratio defined as, with respect to any period end, the ratio of (a) Consolidated First Lien Debt to (b) Consolidated EBITDA. "Consolidated EBITDA" as defined by the credit agreement is equivalent to our Adjusted EBITDA, as presented in Part I, Item 2. "Management's Discussion and Analysis of Financial Condition and Results of Operations — Non-GAAP Financial Measures."

The Total Net Leverage Ratio is set at 6.25:1.00 for quarterly periods ending March 31, 2024 and June 30, 2024; 5.75:1.00 for the quarterly periods ending September 30, 2024 and December 31, 2024; 5.50:1.00 for the quarterly periods ending March 31, 2025, June 30, 2025, and September 30, 2025; and 5.25:1.00 for periods ending December 31, 2025 and thereafter. The First Lien Net Leverage Ratio is set at 3.50:1.00 for quarterly periods ending March 31, 2024 and June 30, 2024; 3.00:1.00 for the quarterly periods ending September 30, 2024 and December 31, 2024; 2.75:1.00 for the quarterly periods ending March 31, 2025, June 30, 2025, and September 30, 2024; 3.00:1.00 for the quarterly periods ending September 30, 2024 and December 31, 2024; 2.75:1.00 for the quarterly periods ending March 31, 2025, June 30, 2025, and September 30, 2025; and 2.50:1.00 for periods ending December 31, 2024 and June 30, 2025; and 2.50:1.00 for periods ending December 31, 2024 and December 31, 2024; 2.75:1.00 for the quarterly periods ending March 31, 2025, June 30, 2025, and September 30, 2025; and 2.50:1.00 for periods ending December 31, 2024 and June 30, 2025; and 2.50:1.00 for periods ending December 31, 2024 and June 30, 2025; and 2.50:1.00 for periods ending December 31, 2025 and thereafter.

#### Backstop Notes

On September 30, 2021, a subsidiary of the Company issued the first tranche of the Backstop Notes, consisting of \$95.1 million in senior unsecured exchangeable notes due 2028 to a lender and its affiliates. On October 28, 2021, the Company's subsidiary issued a second and final tranche of Backstop Notes in the amount of \$24.9 million. The Backstop Notes are guaranteed by the Company and are due September 30, 2028.

The Backstop Notes were issued at par and bear interest at a rate of 5.50% per annum which is paid semi-annually on March 30 and September 30 of each year. The Backstop Notes are exchangeable into common stock of the Company at \$12.50 per share (the "Base Exchange Rate") at any time at the option of the lender. At the Base Exchange Rate, the Notes are exchangeable for approximately 9.6 million shares of the Company's common stock. The Base Exchange Rate may be adjusted for certain dilutive events or change in control events as defined by the Indenture (the "Adjusted Exchange Rate").

After September 30, 2023, if the Company's shares are trading at a defined premium to the Base Exchange Rate or applicable Adjusted Exchange Rate, the Company may redeem the Backstop Notes for cash, force an exchange into shares of its common stock at an amount per share based on a time-value make whole table, or settle with a combination of cash and its common stock.

The Backstop Notes were issued pursuant to an indenture which contains financial covenants related to the Company's maximum total debt to Adjusted EBITDA ratio.

#### Other borrowings

The Company's "other borrowings" as set forth on the foregoing table regarding the Company's long-term debt related solely to a premium finance agreement entered into on August 3, 2022, to purchase a Directors and Officers insurance policy with a two-year policy term. The original amount borrowed was approximately \$3.6 million at a fixed rate of 4.6% per annum, amortized over twenty months. The premium finance agreement required 20 fixed monthly principal and interest payments of approximately \$0.2 million per month from August 15, 2022 to March 15, 2024.

# Mandatorily Redeemable Preferred Stock

The Company has authorized 35,000,000 shares of preferred stock and has issued to a single investor (Searchlight) who is currently the sole holder thereof, 152,857 shares of Series A-1 preferred stock, \$0.0001 par value per share (the "Series A-1 preferred stock"), which is mandatorily redeemable for cash payable to the holder on November 15, 2033. The number of issued and outstanding shares are currently the same. The Series A-1 preferred stock has a liquidation preference of \$1,000 per share.

The following table sets forth the number of shares and the carrying amounts of Series A-1 preferred stock as of June 30, 2024 and December 31, 2023:

			iount		
(\$ in thousands)	Shares		June 30, 2024		December 31, 2023
Preferred stock issued November 15, 2023	150,000	\$	150,000	\$	150,000
Preferred stock issued December 13, 2023	2,857		2,857		2,857
Preferred stock issuance costs	N/A		(5,636)		(5,936)
Allocation of proceeds to preferred stock	N/A		(5,015)		(5,327)
Preferred stock, end of period	152,857	\$	142,206	\$	141,594

The Series A-1 preferred stock accrues dividends at a rate of 13% per year, compounded and payable quarterly, though cash payment of dividends must be declared by the Board, and are otherwise accrued, as further described below:

Searchlight, as the current sole owner of the Series A-1 preferred stock, is solely owed the accrued interest arising from the Series A-1 preferred stock outstanding, which interest is referred to in the preferred stock Certificate of Designations as "Dividends". The "dividend rate" means, initially, 13% per annum, and dividends on each share of Series A-1 preferred stock shall (i) accrue on the liquidation preference of such share and on any accrued dividends on such share, on a daily basis from and including the issuance date of such share, whether or not declared,

whether or not the Company has earnings and whether or not the Company has assets legally available to make payment thereof, at a rate equal to the dividend rate, (ii) compound quarterly and (iii) be payable quarterly in arrears, in accordance with the section, below, on each dividend payment date, commencing on December 31, 2023. Dividends on the Series A-1 preferred stock shall accrue on the basis of a 365-day year based on actual days elapsed. The amount of dividends payable with respect to any share of Series A-1 preferred stock for any dividend payment period shall equal the sum of the daily dividend amounts accrued with respect to such share during such dividend payment period.

Dividends on the Series A-1 preferred stock shall be payable in cash only if, as and when declared by the Board, and, if not declared by the Board, the amount of accrued Dividends shall be automatically increased, without any action on the part of the Company or any other person, in an amount equal to the amount of the Dividend to be paid. For further clarity, if the Board does not declare and pay in cash, or the Company otherwise for any reason fails to pay in cash, on any dividend payment date, the full amount of any accrued and unpaid Dividend on the Series A-1 preferred stock since the most recent dividend payment date, then the amount of such unpaid Dividend shall automatically be added to the amount of accrued Dividends on such share on the applicable dividend payment date without any action on the part of the Company or any other person.

#### **Cash Flows**

	Six Months E	nded Ju	ine 30,
(in thousands)	 2024		2023
Net cash provided by operating activities	\$ 5,890	\$	1,303
Net cash used in investing activities	\$ (8,784)	\$	(10,245)
Net cash used in financing activities	\$ (1,739)	\$	(2,654)

#### Cash flows from operating activities

Cash provided by operating activities for the six months ended June 30, 2024 increased from 2023 primarily due to the accrual of interest payable to affiliate remaining unpaid, timing of accounts payable and receivable and change in fair value of warrant liabilities to affiliate.

# Cash flows from investing activities

Cash used in investing activities for the six months ended June 30, 2024 and 2023 was primarily used for investments in internally developed software and purchases of property and equipment.

#### Cash flows from financing activities

Cash used in financing activities for the six months ended June 30, 2024, was primarily due to scheduled principal payments on the Term Loan. During 2023, cash used in financing activities was primarily due to scheduled principal payments on the prior term loan.

#### **Cash Availability**

We have the ability to defer cash payment of dividends (which are accounted for under GAAP as interest due to the debt-like features of the underlying instrument) due on the Series A-1 preferred stock, and plan to defer such payments in the near term in order to preserve cash for other purposes. As of June 30, 2024, we owed approximately \$12.8 million in such dividend liability, which is due to an affiliate (Searchlight). We had a total of \$47.2 million of purchase commitments payable that were not recorded as liabilities on our condensed consolidated balance sheet as of June 30, 2024, of which \$13.8 million is expected to be purchased through the remainder of 2024.

As of June 30, 2024, we had approximately \$22.3 million of cash on hand.

#### **Critical Accounting Policies and Estimates**

The preparation of financial statements in conformity with GAAP requires us to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the condensed consolidated financial statements and the reported amounts of revenues and expenses during the reported periods. Actual results could differ from those estimates. A discussion of critical accounting policies and estimates is included in Part II, Item 7. "Management's Discussion and Analysis of Financial Condition and Results of Operations – Critical Accounting Estimates" in the Annual Report on Form 10-K. Our critical accounting policies and estimates have not materially changed since December 31, 2023.

Management discusses the ongoing development and selection of these critical accounting policies and estimates with the Audit Committee of our Board of Directors.

We expect quarter-to-quarter GAAP earnings volatility from our business activities. This volatility can occur for a variety of reasons, particularly changes in assessments of indicators of impairment regarding goodwill. In addition, the amount or timing of our reported earnings may be impacted by technical accounting issues and estimates.

# ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK

As a smaller reporting company, we are not required to provide this information.

# ITEM 4. CONTROLS AND PROCEDURES

## Disclosure controls and procedures

The Company conducted an evaluation under the supervision and with the participation of the Company's management, including the Company's Chief Executive Officer (principal financial officer) of the Company's disclosure controls and procedures (as defined in Rule 13(a)-15(e) and 15(d)-15(e) under the Securities Exchange Act of 1934, as amended (the "Exchange Act")) as of June 30, 2024. At the time of the filing of the Company's Original Form 10-Q, the Chief Executive Officer and Chief Financial Officer concluded that the disclosure controls and procedures were not effective as of June 30, 2024 due to the material weaknesses in the Company's Officer and Chief Financial Officer concluded that the disclosure controls and procedures were not effective as of June 30, 2024, the Company's Chief Executive Officer and Chief Financial Officer concluded that the disclosure controls and procedures were not effective as of June 30, 2024, the Company's Chief Executive Officer and Chief Financial Officer concluded that the disclosure controls and procedures were not effective as of June 30, 2024, the Company's Chief Executive Officer and Chief Financial Officer concluded that the disclosure controls and procedures were not effective as of June 30, 2024 due to the foregoing material weaknesses and the continuing material weaknesses in the Company's internal control over financial Officer concluded that the disclosure controls and procedures were not effective as of June 30, 2024 due to the foregoing material weaknesses and the continuing material weaknesses in the Company's internal control over financial Officer on the foregoing material control over financial reporting as described below.

A material weakness is a deficiency, or a combination of deficiencies, in internal control over financial reporting, such that there is a reasonable possibility that a material misstatement of the Company's annual or interim consolidated financial statements will not be prevented or detected on a timely basis. We have identified the following additional unremediated material weakness in internal control over financial reporting as of June 30, 2024.

Subsequent to the filing of the Original Form 10-Q, the Company concluded that it did not design effective management review controls related to the calculation of, and disclosure of, goodwill impairment. This continued material weakness in the Company's Financial Statement Close Process resulted in a material error in the Company's previously issued Unaudited Condensed Consolidated Financial Statements as of and for the three and six month periods ended June 30, 2024 included in the Original Form 10-Q leading to the restatement of these financial statements in this Amendment No. 1 on Form 10-Q/A.

The Company continues the process of designing and implementing effective internal control measures to improve its internal control over financial reporting and remediate these material weaknesses.

## Changes in internal control over financial reporting

During the quarter ended June 30, 2024, except for the changes related to the remediation of material weaknesses referenced above, there have been no changes in the Company's internal control over financial reporting that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.



## PART II - OTHER INFORMATION

## ITEM 1. LEGAL PROCEEDINGS

From time to time, we are subject to various legal proceedings, lawsuits, disputes and claims arising in the ordinary course of our business. Although the outcome of these and other claims cannot be predicted with certainty, there are currently no pending legal proceedings that are expected to be material to us.

#### ITEM 1A. RISK FACTORS

For a discussion of potential risks and uncertainties applicable to us, see the information under Part I, Item 1A. "Risk Factors" in the Annual Report on Form 10-K. The risks described in the Annual Report on Form 10-K are not the only risks facing us. Additional risks and uncertainties not currently known to us or that we currently deem to be immaterial also may materially adversely affect our business, financial condition, or future results.

As of the date of this Amendment No. 1 on Form 10-Q/A, there have been no material changes with regard to the Risk Factors disclosed in the Annual Report on Form 10-K except as set forth below.

# The ultimate effect of the 1-for-5 reverse stock split on the market price of our common stock cannot be predicted with any certainty and shares of our common stock have likely experienced decreased liquidity as a result of such reverse stock split.

On July 1, 2024, the Company effected a 1-for-5 reverse stock split of its common stock. The liquidity of our common stock may be adversely affected given the reduced number of shares of our common stock that are now outstanding following the reverse stock split. As a result of the lower number of shares outstanding following the reverse stock split, the market for our common stock may also become more volatile, which may lead to reduced trading and a smaller number of market makers for our common stock. Our share price may not attract new investors, including institutional investors. In addition, the market price of our common stock may not satisfy the investing requirements of those investors. The trading liquidity of our common stock may not improve. All the foregoing risks may result in a material adverse effect to our stockholders.

#### Our liabilities exceed our assets, which may have a material adverse effect on our ability to raise further equity capital, refinance our debt on favorable terms or at all, or issue new debt.

The unaudited condensed consolidated financial statements included in this Amendment No. 1 on Form 10-Q/A reflect that the book value of our liabilities exceeds the book value of our assets. Further, the fair value of our debt reflects a discount to its par (or principal) value. We may therefore face constraints on ability to raise further equity capital, refinance our debt on favorable terms or at all, or issue new debt, all of which could have a material adverse effect on our business.

# We face risks related to the restatement of our previously issued condensed consolidated financial statements and financial information for the interim financial period for the second quarter of 2024, which may adversely impact our business.

As described in Item 4.02 of our Current Report on Form 8-K filed with the SEC on November 12, 2024, during the preparation of our condensed consolidated financial statements for the quarter ended September 30, 2024, we concluded that the Company's previously issued unaudited condensed consolidated financial statements contained within the Company's Quarterly Report on Form 10-Q for the quarter ended June 30, 2024, which was originally filed with the SEC on August 14, 2024 (the "Original Form 10-Q"), should no longer be relied upon, and that such financial statements should be restated. It was concluded that the Company's goodwill impairment expense was materially misstated in the second quarter of 2024. The conclusion was based on management's determination that it miscalculated its goodwill impairment for the quarter ending June 30, 2024 by deducting debt issuance costs from the fair value of the debt which was then used to determine the value of the Company's goodwill impairment at that time. The debt issuance costs should not have been deducted from the fair value of the associated debt.

As a result of the restatement, we are subject to a number of additional risks and uncertainties which may affect investor confidence in the accuracy of our financial disclosures and may raise reputational issues for our business. We expect to continue to face many risks and challenges related to the restatement, including the risk that the processes undertaken to effect the restatement may not have been adequate to identify and correct all errors in our historical financial statements and, as a result, we may discover additional errors and our financial statements remain subject to the risk of future restatement. We are also at risk of potential litigation or other disputes which may include, among others, claims invoking the federal and state securities laws, or other claims arising from the restatement. As of the date of this Amendment No. 1 on Form 10-Q/A, we are not aware of any such disputes arising out of the restatement. If one or more of the foregoing risks or challenges persist, our business, operations and financial condition are likely to be materially and adversely affected.

#### ITEM 2. UNREGISTERED SALE OF EQUITY SECURITIES AND USE OF PROCEEDS

#### **Issuer Purchases of Equity Securities**

The following table sets forth information with respect to our repurchases of common stock in each month of the second quarter of 2024:

Period	Total Number of Shares Purchased <sup>(1) (2)</sup>	Av	verage Price Paid per Share <sup>(1) (2)</sup>	Total Number of Shares per Purchased as Part of Publicly Announced Programs		ximate Dollar Value of res that May Yet Be rchased Under the Program
April 1, 2024 - April 30, 2024		\$	—		\$	—
May 1, 2024 - May 31, 2024	178,634	\$	3.65	_	\$	—
June 1, 2024 - June 30, 2024	13,969	\$	3.35	—	\$	—

<sup>(1)</sup> During the second quarter of 2024, the above shares of common stock were surrendered by employees vesting in RSUs in order to pay for applicable tax withholding. Under the KORE Group Holdings, Inc. 2021 Long-Term Stock Incentive Plan ("Incentive Plan"), participants may surrender shares as payment of applicable tax withholding on the vesting of equity awards. Shares so surrendered by participants in the Incentive Plan are repurchased pursuant to the terms of the Incentive Plan and / or applicable inducement award agreement and not pursuant to publicly announced share repurchase programs. The average price per share deemed paid is calculated using the closing stock price on the vesting date. These shares of common stock have been cancelled.

<sup>(2)</sup> All calculations have been adjusted to reflect the reverse stock split for all periods presented.

#### Working Capital Restrictions and Limitations Upon the Payment of Dividends

The Company's ability to pay cash dividends to its stockholders is restricted by the terms of its financing agreements.

# ITEM 3. DEFAULTS UPON SENIOR SECURITIES

# Preferred Dividend Arrearage

The Company's Series A-1 preferred stock, ranking in priority to the Company's common stock, allows for payment of dividends in arrears. As of August 14, 2024, the total amount of unpaid Series A-1 preferred stock dividends in arrears was \$15.4 million.

## ITEM 4. MINE SAFETY DISCLOSURES

Not applicable.

# ITEM 5. OTHER INFORMATION

#### Rule 10b5-1 trading plan(s)

During the quarter ended June 30, 2024, none of our directors or officers (as defined in Rule 16a-1(f) of the Exchange Act) adopted or terminated a Rule 10b5-1 trading arrangement or non-Rule 10b5-1 trading arrangement (as such terms are defined in Item 408 of Regulation S-K of the Securities Act.

## Restructuring Plan

On August 14, 2024, the Company has committed to a restructuring plan to streamline operations and reduce costs. It is estimated that the plan will impact between 170 and 240 employees and contractors in all areas across all functions. The Company estimates that it will incur restructuring charges approximately between \$5.0 million and \$6.0 million in connection with the plan during the third quarter of 2024. These charges are primarily related to severance payments and employee benefits. The Company expects substantially all of the actions associated with the plan to be completed by December 31, 2024.

The estimate of the charges that the Company expects to incur in connection with the plan, and the timing thereof, are subject to a number of assumptions, including local employment law requirements in various jurisdictions, and actual amounts may differ materially from estimates. In addition, the Company may incur other charges not currently contemplated due to unanticipated events that may occur, including in connection with the implementation of the plan.



# ITEM 6. EXHIBITS

Exhibit Number		Description
2.1	+	Agreement and Plan of Merger, dated as of March 12, 2021, by and among the Company, King Pubco, Inc., King Corp Merger Sub Inc., King LLC Merger Sub, LLC, and Maple Holdings Inc. (incorporated by reference to Exhibit 2.1 to the Company's Registration Statement filed on Form S-1 on December 2, 2021).
2.2	+	Amendment No. 1 to Agreement and Plan of Merger, dated as of July 27, 2021, by and among the Registrant, King Pubco, Inc., King Corp Merger Sub Inc., King LLC Merger Sub, LLC and Maple Holdings Inc. (incorporated by reference to Exhibit 2.2 to the Company's Registration Statement filed on Form S-1 on December 2, 2021).
2.3	+	Amendment No. 2 to Agreement and Plan of Merger, dated as of September 21, 2021, by and among the Registrant, King Pubco, Inc., King Corp Merger Sub Inc., King LLC Merger Sub, LLC and Maple Holdings Inc. (incorporated by reference to Exhibit 2.3 to the Company's Registration Statement filed on Form S-1 on December 2, 2021).
3.1	+	Amended and Restated Certificate of Incorporation (incorporated by reference to Exhibit 3.1 to the Company's Registration Statement filed on Form S-1 on December 2, 2021).
3.2		Certificate of Amendment to Amended and Restated Certificate of Incorporation of KORE Group Holdings, Inc. (incorporated by reference to Exhibit 3.1 to the Company's Current Report on Form 8-K filed June 28, 2024).
3.3	+	Amended and Restated Bylaws (incorporated by reference to Exhibit 3.2 to the Company's Registration Statement filed on Form S-1 on December 2, 2021).
3.4		Certificate of Designations of the Series A-1 Preferred Stock (incorporated by reference to Exhibit 3.1 of the Company's Current Report on Form 8-K filed on November 16, 2023).
3.5		Certificate of Designations of the Series A-2 Preferred Stock (incorporated by reference to Exhibit 3.2 of the Company's Current Report on Form 8-K filed on November 16, 2023).
4.1	+	Warrant Agreement, dated as of October 26, 2020, by and between Continental Stock Transfer & Trust Company and Cerberus Telecom Acquisition Corp. (incorporated by reference to Exhibit 4.1 to the Company's Registration Statement filed on Form S-1 on December 2, 2021).
4.2	+	Assignment and Assumption Warrant Agreement, dated as of September 30, 2021, by and among Continental Stock Transfer & Trust Company, CTAC and the Company (incorporated by reference to Exhibit 4.2 to the Company's Current Report on Form 8-K filed on October 6, 2021).
4.6	+	Specimen Common Stock Share Certificate (incorporated by reference to Exhibit 4.2 to the Company's Registration Statement filed on Form S-1 on December 2, 2021).
10.1	Ť	General Release between the Company and Romil Bahl, dated May 4, 2024 (incorporated by reference to Exhibit 10.1 to the Company's Quarterly Report on Form 10-Q filed on August 14, 2024).
10.2	Ť	Form of KORE Group Holdings, Inc. Long-Term Cash Award Agreement (incorporated by reference to Exhibit 10.2 to the Company's Quarterly Report on Form 10- Q filed on August 14, 2024).
10.3	+	Subscription Agreement, dated as of March 12, 2021, by and between the Company and the undersigned subscriber party thereto (incorporated by reference to Exhibit 10.1 to the Company's Registration Statement filed on Form S-1 on December 2, 2021).
10.4	+	Investor Rights Agreement dated as of September 30, 2021, by and among KORE, Cerberus Telecom Acquisition Holdings LLC, certain stockholders of KORE and the other parties thereto (incorporated by reference to Exhibit 10.2 to the Company's Registration Statement filed on Form S-1 on December 2, 2021).
10.5	+	Amended & Restated Indenture, dated November 15, 2021, by and among the Company, KORE Wireless Group, Inc. and Wilmington Trust, National Association (incorporated by reference to Exhibit 10.3 to the Company's Registration Statement filed on Form S-1 on December 2, 2021).
10.6	+	Backstop Agreement, dated as of July 27, 2021, by and between KORE Wireless Group, Inc. and Drawbridge Special Opportunities Fund LP (incorporated by reference to Exhibit 10.4 to the Company's Registration Statement filed on Form S-1 on December 2, 2021).
10.7	+	Amendment to Backstop Agreement, dated November 15, 2021, by and among the Company, KORE Wireless Group, Inc. and Drawbridge Special Opportunities Fund LP (incorporated by reference to Exhibit 10.5 to the Company's Registration Statement filed on Form S-1 on December 2, 2021).
10.8	+	Exchangeable Notes Purchase Agreement, dated as of October 28, 2021, by and among the Company, KORE Wireless Group, Inc., and the entities set forth on Schedule 1 therein (incorporated by reference to Exhibit 10.6 to the Company's Registration Statement filed on Form S-1 on December 2, 2021).
10.9	+	Amendment to Exchangeable Notes Purchase Agreement, dated November 15, 2021, by and among the Company, KORE Wireless Group, Inc. and the entities set forth on Schedule 1 thereto (incorporated by reference to Exhibit 10.7 to the Company's Registration Statement filed on Form S-1 on December 2, 2021).

Exhibit		
Number		Description
10.10	+	Credit Agreement, dated as of December 21, 2018, among KORE Wireless Group, Inc., Maple Intermediate Holdings Inc., UBS AG, Stamford Branch, the lenders party thereto, and the other loan parties thereto (incorporated by reference to Exhibit 10.8 to the Company's Registration Statement filed on Form S-1 on December 2, 2021).
10.11	+	Incremental Amendment No. 1 to Credit Agreement, dated as of November 12, 2019, among KORE Wireless Group, Inc., Maple Intermediate Holdings Inc., UBS AG, Stamford Branch, the lenders party thereto, and the other loan parties thereto (incorporated by reference to Exhibit 10.9 to the Company's Registration Statement filed on Form S-1 on December 2, 2021).
10.12	<b>†</b> +	KORE Group Holdings, Inc. 2021 Long-Term Stock Incentive Plan (incorporated by reference to Exhibit 10.1 to the Company's Registration Statement filed on Form S-8 on January 4, 2022).
31.1	*	Certification of Chief Executive Officer pursuant to Rule 13a-14(a)/15d-14(a)
31.2	*	Certification of Chief Financial Officer pursuant to Rule 13a-14(a)/15d-14(a)
32.1	**	Certification of Chief Executive Officer pursuant to 18 U.S.C. Section 1350
32.2	**	Certification of Chief Financial Officer pursuant to 18 U.S.C. Section 1350
101.INS		Inline XBRL Instance Document—the instance document does not appear in the Interactive Data File because XBRL tags are embedded within the Inline XBRL document.
101.SCH		Inline XBRL Taxonomy Extension Schema Document
101.CAL		Inline XBRL Taxonomy Extension Calculation Linkbase Document
101.DEF		Inline XBRL Taxonomy Extension Definition Linkbase Document
101.LAB		Inline XBRL Taxonomy Extension Label Linkbase Document
101.PRE		Inline XBRL Taxonomy Extension Presentation Linkbase Document
104		Cover Page Interactive Data File (embedded within the Inline XBRL document)

\* Filed herewith.

\*\* Exhibit is being furnished and shall not be deemed to be "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, or otherwise subject to the liabilities of that section, nor shall it be deemed incorporated by reference into any filing under the Securities Act of 1933, as amended, or the Securities Exchange Act of 1934, as amended.
† This document has been identified as a compensatory agreement.
+ Exhibit is included to correct an inaccurate hyperlink included in the Exhibit Index to the Company's Annual Report on Form 10-K.

# SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized:

# KORE Group Holdings, Inc.

Date: November 19, 2024

Date: November 19, 2024

By: /s/ Ronald Totton

Ronald Totton President and Chief Executive Officer (Principal Executive Officer)

By: /s/ Paul Holtz

Paul Holtz

Executive Vice President Chief Financial Officer and Treasurer (Principal Financial Officer)