

KORE Power Solutions Simplify IoT Deployments

New Bundled Offerings Reduce Costs, Increase Efficiencies and Accelerate Speed-to-Market for the Competitive IoT Innovation Market

ALPHARETTA, Ga. & LAS VEGAS--(BUSINESS WIRE)-- **Channel Partners Conference & Expo 2017** – <u>KORE</u>, the people powering IoT innovations and opportunities, today announced KORE Power Solutions, a suite of end-to-end solutions for rapid IoT design, deployment and management. KORE Power Solutions are built upon reliable, secure and scalable wireless connectivity, combined with best-in-class equipment from leading manufacturers, a solid and stable management platform and fortified by world-class support.

The new, customer-centric offering expresses KORE's singular focus to identify and develop solutions that serve the needs of its customers in the rapidly developing IoT market. KORE Power Solutions solve business and technical challenges by reducing overall costs, increasing efficiencies and creating competitive advantages by accelerating speed-to-market.

KORE Power Solutions are turnkey IoT solutions comprised of four key components:

1. Connectivity: 4G LTE connectivity and unprecedented choice from Tier 1 operators

2. Equipment: From data center equipment such as routers and gateways to end-user facing devices, such as tablets

3. Platform: KORE's award-winning PRiSMPro connectivity management platform enables management of all devices from a single user interface

4. Support: KORE sales, engineering and technical support teams delve deep into customer needs, as well as design and support customized solutions

KORE Power Solutions remove the complexity of building IoT solutions from disparate components, thus simplifying the supply chain and reducing interoperability challenges. These solutions deliver the unique ability to provide all aspects of an IoT infrastructure – from SIM cards to professional IT services – delivered via one contract, one invoice, one platform and one partner. KORE's logistics management services spare the hassle of kitting, testing and provisioning solutions for rapid deployment.

From fully customizable rate plans, to a diverse portfolio of hardware, software and connectivity options, customers can select the bundle that meets their own unique business requirements, regardless of the vertical market in which they operate.

"Driven by nearly endless monetization opportunities and increasing consumer demand, IoTenabled offerings are a top priority for businesses in every industry. However, the ability to bring innovations to market in a timely fashion can be a crippling challenge," said Alex Brisbourne, CEO of KORE. "KORE Power Solutions deliver the simplicity, flexibility, operational agility and speed-to-market that simply can't be achieved by the traditional, fragmented vendor ecosystem."

KORE Power Solutions can also be modified to include optional, value-added services such as:

- Professional IT Services, including site surveys and installations
- End-to-end network monitoring
- Managed Services, including monetization solutions that provide powerful billing capabilities and payment engines
- Device Management with administrative capabilities for deploying, securing, monitoring, integrating and managing mobile devices

For more information on how KORE Power Solutions can simplify your IoT deployment, please visit <u>http://www.koretelematics.com/power-solutions</u>. KORE Power Solutions will also be on display at the Channel Partners Conference & Expo in booth 955.

About KORE

KORE provides the connectivity and services that make the Internet of Things possible. Founded in 2003, KORE is the world's largest managed network services provider specializing in Internet of Things (IoT) and Machine to Machine (M2M) markets. KORE provides the critical wireless connectivity empowering application, hardware and wireless operator partners to rapidly bring new IoT and M2M innovations to market, with millions of active on-network units in more than 180 countries. KORE delivers choice, reliability and global native coverage through multi-carrier and Tier 1 carrier cellular and satellite network services – including LTE, GSM and CDMA - as well as advanced applications to easily manage IoT connected devices. KORE <u>Position Logic</u> software provides seamless locationbased services (LBS) for businesses. KORE's recent acquisition of Wyless makes the company one of the six largest providers of M2M/IoT services globally, inclusive of carriers. For more information, visit <u>www.koretelematics.com</u>, read the KORE <u>blog</u> and connect with KORE on <u>LinkedIn</u>, <u>Google+</u>, Facebook, Twitter, YouTube and <u>Vimeo</u>.

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