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KORE and Intelisys Announce Partnership

Leading IoT Solutions Provider and Technology Services Distributor of Business Communication to Collaborate in Channel Program

ALPHARETTA, Ga.--(BUSINESS WIRE)-- **Channel Partners Evolution 2017 -** KORE, today announced a partnership with Intelisys Inc., a ScanSource company and the nation's leading Technology Services Distributor, to offer KORE's IoT connectivity solutions and products through the company's expansive North American sales channel.

With KORE joining the Intelisys Supplier Portfolio, Intelisys sales partners will now be able to feature KORE's full suite of Power Solutions to meet the IoT and M2M needs of their clients. The supplier partnerships provided by Intelisys are based on long-term viability and success, and KORE's unique offering of a single platform, which delivers solutions globally through multiple carrier relationships, supports the goal of a symbiotic, sustainable collaboration.

Intelisys proactively identifies innovative supplier partners, like KORE, to strengthen its portfolio and differentiate its sales partners with customers and prospects; thus allowing KORE and Intelisys a unique opportunity to address the elevated interest in gaining market visibility in the IoT market.

"The IoT market is forecasted to be $13 trillion in the next few years. KORE is enabling our sales partners to go after this exploding market by connecting millions of devices across a global footprint," said Andrew Pryfogle, Senior Vice President, Cloud Transformation, for Intelisys. "This is a brand new revenue source for our community and will meet a lot of pent-up demand."

"Enabling businesses to easily purchase and adopt IoT solutions has been a constant business goal at KORE," said Alex Brisbourne, CEO, KORE. "As the IoT gains momentum as a mainstream business technology, we are seeing an increasing number of businesses realize their need for connectivity solutions and services. We're excited to partner with a company like Intelisys, whose sales channel can help bring our products and offerings to a large and diversified group of clients and customers."

Learn more about KORE's Channel Partnership Program, and visit with KORE at Channel Partners Evolution in Austin, Tex., September 25-28, 2017 at booth #1225.

About KORE
KORE provides the people, expertise and technology to support the many visions of the IoT, from the *Inspiration of Things* to the *Innovation of Things* to the *Internet of Things*. Founded in 2003, KORE quickly rose to become the world's largest managed network services provider specializing in Internet of Things (IoT) and Machine to Machine (M2M) communications. Today, KORE is a global leader in software service and platforms that power the IoT, with millions of active on-network units. KORE is the brand powering other leading brands, including some of the world's largest enterprise customers. KORE's singular

customer-centric focus is to identify and develop solutions that help clients realize IoT innovations and accelerate time-to-market schedules. KORE has over 350 people who serve customers in 110 countries, empowering new business models and opportunities to monetize the IoT. KORE: the people powering IoT. For more information, visit www.korewireless.com, read the KORE blog and connect with KORE on LinkedIn, Google+, Facebook, Twitter, YouTube and Vimeo.

About Intelisys
Intelisys, a ScanSource company, is the nation's leading Technology Services Distributor of business communications services, including voice, data, access, cable, collaboration, wireless and cloud. Intelisys is dedicated to one thing – serving the needs and accelerating the success of the industry's top producing telecom sales agents, IT Solution Providers, VARs, MSPs and integrators, as they leverage the power of recurring revenue in their businesses.

Today Intelisys is leading the way as its Sales Partners make the pivot and experience the shift away from traditional telco services into a new era of cloud-based solutions. Under contract with more than 130 of the world's leading telecom carriers, cloud services providers and technology partners, Intelisys delivers the services end users demand exclusively through a network of Sales Partners, supporting those Sales Partners via the most exceptional back office support team ever assembled in the channel.

To learn more, visit www.Intelisys.com or talk to Intelisys at 800-615-8330.

Intelisys was acquired by ScanSource, a leading global provider of technology products and solutions, in August of 2016. www.scansource.com

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